



The Corporation For Jefferson's  
Poplar Forest  
P. O. Box 419  
Forest, VA 24551-0419  
Attention: Mr. Jeffrey Nichols

Dear Mr. Nichols:

Enclosed are the original and one copy of the 2018 Exempt  
Organization returns, as follows...

2018 Form 990

2018 Form 990-T

2018 Virginia Form 500

Each original should be dated, signed and filed in accordance  
with the filing instructions. The copy should be retained  
for your files.

We sincerely appreciate the opportunity to serve you. Please  
contact us if you have any questions concerning the tax  
returns.

Sincerely,

Brown, Edwards & Company, L.L.P.



# TAX RETURN FILING INSTRUCTIONS

FORM 990

FOR THE YEAR ENDING  
December 31, 2018

|  |   |
|--|---|
| Prepared for                                       | The Corporation For Jefferson's<br>Poplar Forest<br>P. O. Box 419<br>Forest, VA 24551-0419  |
| Prepared by  | Brown, Edwards & Company, L.L.P.<br>2102 Langhorne Road, Suite 200<br>Lynchburg, VA 24501-1121  |
| Amount due<br>or refund                            | Not applicable  |
| Make check<br>payable to                           | Not applicable  |
| Mail tax return<br>and check (if<br>applicable) to | Not applicable  |
| Return must be<br>mailed on<br>or before           | Not applicable  |
| Special<br>Instructions                            | This return has been prepared for electronic filing. If you wish to have it transmitted electronically to the IRS, please sign, date, and return Form 8879-EO to our office. We will then submit the electronic return to the IRS. Do not mail a paper copy of the return to the IRS. |



Form **8879-EO****IRS e-file Signature Authorization  
for an Exempt Organization**

OMB No. 1545-1878

Department of the Treasury  
Internal Revenue Service

For calendar year 2018, or fiscal year beginning \_\_\_\_\_, 2018, and ending \_\_\_\_\_, 20\_\_\_\_

**2018**▶ **Do not send to the IRS. Keep for your records.**▶ **Go to [www.irs.gov/Form8879EO](http://www.irs.gov/Form8879EO) for the latest information.**

Name of exempt organization

**THE CORPORATION FOR JEFFERSON'S  
POPLAR FOREST**

Employer identification number

**54-1258296**

Name and title of officer

**JEFFREY L NICHOLS  
PRESIDENT & CEO****Part I Type of Return and Return Information** (Whole Dollars Only)

Check the box for the return for which you are using this Form 8879-EO and enter the applicable amount, if any, from the return. If you check the box on line **1a**, **2a**, **3a**, **4a**, or **5a**, below, and the amount on that line for the return being filed with this form was blank, then leave line **1b**, **2b**, **3b**, **4b**, or **5b**, whichever is applicable, blank (do not enter -0-). But, if you entered -0- on the return, then enter -0- on the applicable line below. **Do not** complete more than one line in Part I.

|   |  |                             |
|---|--|-----------------------------|
| <b>1a</b> Form 990 check here ▶ <input checked="" type="checkbox"/> | <b>b Total revenue</b> , if any (Form 990, Part VIII, column (A), line 12) ..... | <b>1b</b> <b>1,686,551.</b> |
| <b>2a</b> Form 990-EZ check here ▶ <input type="checkbox"/>         | <b>b Total revenue</b> , if any (Form 990-EZ, line 9) .....                      | <b>2b</b> .....             |
| <b>3a</b> Form 1120-POL check here ▶ <input type="checkbox"/>       | <b>b Total tax</b> (Form 1120-POL, line 22) .....                                | <b>3b</b> .....             |
| <b>4a</b> Form 990-PF check here ▶ <input type="checkbox"/>         | <b>b Tax based on investment income</b> (Form 990-PF, Part VI, line 5) .....     | <b>4b</b> .....             |
| <b>5a</b> Form 8868 check here ▶ <input type="checkbox"/>           | <b>b Balance Due</b> (Form 8868, line 3c) .....                                  | <b>5b</b> .....             |

**Part II Declaration and Signature Authorization of Officer**

Under penalties of perjury, I declare that I am an officer of the above organization and that I have examined a copy of the organization's 2018 electronic return and accompanying schedules and statements and to the best of my knowledge and belief, they are true, correct, and complete. I further declare that the amount in Part I above is the amount shown on the copy of the organization's electronic return. I consent to allow my intermediate service provider, transmitter, or electronic return originator (ERO) to send the organization's return to the IRS and to receive from the IRS (a) an acknowledgement of receipt or reason for rejection of the transmission, (b) the reason for any delay in processing the return or refund, and (c) the date of any refund. If applicable, I authorize the U.S. Treasury and its designated Financial Agent to initiate an electronic funds withdrawal (direct debit) entry to the financial institution account indicated in the tax preparation software for payment of the organization's federal taxes owed on this return, and the financial institution to debit the entry to this account. To revoke a payment, I must contact the U.S. Treasury Financial Agent at 1-888-353-4537 no later than 2 business days prior to the payment (settlement) date. I also authorize the financial institutions involved in the processing of the electronic payment of taxes to receive confidential information necessary to answer inquiries and resolve issues related to the payment. I have selected a personal identification number (PIN) as my signature for the organization's electronic return and, if applicable, the organization's consent to electronic funds withdrawal.

Officer's PIN: check one box only

☒ I authorize **BROWN, EDWARDS & COMPANY, L.L.P.** to enter my PIN **27212**  
ERO firm name Enter five numbers, but do not enter all zeros

as my signature on the organization's tax year 2018 electronically filed return. If I have indicated within this return that a copy of the return is being filed with a state agency(ies) regulating charities as part of the IRS Fed/State program, I also authorize the aforementioned ERO to enter my PIN on the return's disclosure consent screen.

☐ As an officer of the organization, I will enter my PIN as my signature on the organization's tax year 2018 electronically filed return. If I have indicated within this return that a copy of the return is being filed with a state agency(ies) regulating charities as part of the IRS Fed/State program, I will enter my PIN on the return's disclosure consent screen.

Officer's signature ▶ \_\_\_\_\_ Date ▶ \_\_\_\_\_

**Part III Certification and Authentication**

**ERO's EFIN/PIN.** Enter your six-digit electronic filing identification number (EFIN) followed by your five-digit self-selected PIN.

**54548680006**

Do not enter all zeros

I certify that the above numeric entry is my PIN, which is my signature on the 2018 electronically filed return for the organization indicated above. I confirm that I am submitting this return in accordance with the requirements of **Pub. 4163**, Modernized e-File (MeF) Information for Authorized IRS e-file Providers for Business Returns.

ERO's signature ▶ **BROWN, EDWARDS & COMPANY, L.L.P.** Date ▶ **08/09/19**

**ERO Must Retain This Form - See Instructions**  
**Do Not Submit This Form to the IRS Unless Requested To Do So**

LHA For Paperwork Reduction Act Notice, see instructions.

Form **8879-EO** (2018)



Form **990**Department of the Treasury  
Internal Revenue Service**Return of Organization Exempt From Income Tax**  
Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

- ▶ Do not enter social security numbers on this form as it may be made public.  
▶ Go to [www.irs.gov/Form990](http://www.irs.gov/Form990) for instructions and the latest information.

OMB No. 1545-0047

**2018**Open to Public  
Inspection**A For the 2018 calendar year, or tax year beginning and ending****B** Check if applicable:

- ☐ Address change  
☐ Name change  
☐ Initial return  
☐ Final return/terminated  
☐ Amended return  
☐ Application pending

**C** Name of organization**THE CORPORATION FOR JEFFERSON'S  
POPLAR FOREST**

## Doing business as

Number and street (or P.O. box if mail is not delivered to street address) Room/suite  
**P. O. BOX 419**City or town, state or province, country, and ZIP or foreign postal code  
**FOREST, VA 24551-0419****F** Name and address of principal officer: **JEFFREY L. NICHOLS**  
**P.O. BOX 419, FOREST, VA 24551****D** Employer identification number**54-1258296****E** Telephone number**434-525-1806****G** Gross receipts \$ **4,922,551.****H(a)** Is this a group returnfor subordinates? ☐ Yes ☒ No**H(b)** Are all subordinates included? ☐ Yes ☐ No

If "No," attach a list. (see instructions)

**H(c)** Group exemption number ▶**I** Tax-exempt status: ☒ 501(c)(3) ☐ 501(c) ( ) (insert no.) ☐ 4947(a)(1) or ☐ 527**J** Website: ▶ **WWW.POPLARFOREST.ORG****K** Form of organization: ☒ Corporation ☐ Trust ☐ Association ☐ Other ▶**L** Year of formation: **1983** **M** State of legal domicile: **VA****Part I Summary**

|                                    |  |   |
|------------------------------------|--|---|
| <b>Activities &amp; Governance</b> | <b>1</b>   | Briefly describe the organization's mission or most significant activities: <b>RESTORATION OF JEFFERSON'S RETREAT- EDUCATIONAL / CHARITABLE</b> |
|                                    | <b>2</b>   | Check this box <input type="checkbox"/> if the organization discontinued its operations or disposed of more than 25% of its net assets.         |
|                                    | <b>3</b>   | Number of voting members of the governing body (Part VI, line 1a) <b>22</b>   |
|                                    | <b>4</b>   | Number of independent voting members of the governing body (Part VI, line 1b) <b>22</b>   |
|                                    | <b>5</b>   | Total number of individuals employed in calendar year 2018 (Part V, line 2a) <b>38</b>  |
|                                    | <b>6</b>   | Total number of volunteers (estimate if necessary) <b>125</b>   |
|                                    | <b>7a</b>  | Total unrelated business revenue from Part VIII, column (C), line 12 <b>-10,185.</b>  |
| <b>7b</b>                          | Net unrelated business taxable income from Form 990-T, line 38 <b>-10,205.</b> |   |
| <b>Revenue</b>                     | <b>8</b>   | Contributions and grants (Part VIII, line 1h) <b>1,943,655.</b>   |
|                                    | <b>9</b>   | Program service revenue (Part VIII, line 2g) <b>274,021.</b>  |
|                                    | <b>10</b>  | Investment income (Part VIII, column (A), lines 3, 4, and 7d) <b>25,725.</b>  |
|                                    | <b>11</b>  | Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) <b>117,954.</b>  |
|                                    | <b>12</b>  | Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12) <b>2,361,355.</b>  |
|                                    | <b>12</b>  | Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12) <b>1,686,551.</b>  |
| <b>Expenses</b>                    | <b>13</b>  | Grants and similar amounts paid (Part IX, column (A), lines 1-3) <b>0.</b>  |
|                                    | <b>14</b>  | Benefits paid to or for members (Part IX, column (A), line 4) <b>0.</b>   |
|                                    | <b>15</b>  | Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) <b>148,290.</b>   |
|                                    | <b>16a</b>   | Professional fundraising fees (Part IX, column (A), line 11e) <b>0.</b>   |
|                                    | <b>b</b>   | Total fundraising expenses (Part IX, column (D), line 25) <b>263,430.</b>   |
|                                    | <b>17</b>  | Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) <b>1,865,074.</b>  |
|                                    | <b>18</b>  | Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25) <b>2,013,364.</b>   |
|                                    | <b>19</b>  | Revenue less expenses. Subtract line 18 from line 12 <b>347,991.</b>  |
| <b>Net Assets or Fund Balances</b> | <b>20</b>  | Total assets (Part X, line 16) <b>17,561,899.</b>   |
|                                    | <b>21</b>  | Total liabilities (Part X, line 26) <b>1,808,122.</b>   |
|                                    | <b>22</b>  | Net assets or fund balances. Subtract line 21 from line 20 <b>15,753,777.</b>   |
|                                    | <b>22</b>  | Net assets or fund balances. Subtract line 21 from line 20 <b>15,199,789.</b>   |

**Part II Signature Block**

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

|                               |   |  |                         |   |                          |
|-------------------------------|---|--|-------------------------|---|--------------------------|
| <b>Sign Here</b>              | Signature of officer  | Date   |                         |   |                          |
|                               | <b>JEFFREY L. NICHOLS, PRESIDENT &amp; CEO</b><br>Type or print name and title      |  |                         |   |                          |
| <b>Paid Preparer Use Only</b> | Print/Type preparer's name<br><b>MELISSA STANLEY</b>                                | Preparer's signature<br><b>MELISSA STANLEY</b> | Date<br><b>08/09/19</b> | Check if self-employed <input type="checkbox"/> | PTIN<br><b>P00720497</b> |
|                               | Firm's name ▶ <b>BROWN, EDWARDS &amp; COMPANY, L.L.P.</b>                           | Firm's EIN ▶ <b>54-0504608</b>                 |                         |   |                          |
|                               | Firm's address ▶ <b>2102 LANGHORNE ROAD, SUITE 200<br/>LYNCHBURG, VA 24501-1121</b> | Phone no. <b>434-948-9000</b>                  |                         |   |                          |

May the IRS discuss this return with the preparer shown above? (see instructions) ☒ Yes ☐ No



THE CORPORATION FOR JEFFERSON'S  
POPLAR FOREST

Form 990 (2018)

54-1258296 Page 2

**Part III** Statement of Program Service Accomplishments

Check if Schedule O contains a response or note to any line in this Part III ☐

**1** Briefly describe the organization's mission:  
**TO PRESERVE THOMAS JEFFERSON'S PERSONAL RETREAT AND PLANTATION, TO  
INSPIRE EXPLORATION OF HIS ENDURING LEGACY, AND TO TELL THE STORIES OF  
THE FREE AND ENSLAVED PEOPLE WHO LIVED AND WORKED AT POPLAR FOREST.**

**2** Did the organization undertake any significant program services during the year which were not listed on the  
prior Form 990 or 990-EZ? ☐ Yes ☒ No  
If "Yes," describe these new services on Schedule O.

**3** Did the organization cease conducting, or make significant changes in how it conducts, any program services? ☐ Yes ☒ No  
If "Yes," describe these changes on Schedule O.

**4** Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses.  
Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and  
revenue, if any, for each program service reported.

**4a** (Code: ) (Expenses \$ **406,203.** including grants of \$ ) (Revenue \$ )  
**INVESTIGATION AND RESTORATION OF JEFFERSON-DESIGNED BUILDINGS AT HIS  
RETREAT (1806). INCLUDES COSTS OTHER THAN THOSE CAPITALIZED**

**4b** (Code: ) (Expenses \$ **447,487.** including grants of \$ ) (Revenue \$ )  
**ARCHAEOLOGICAL INVESTIGATION OF JEFFERSON'S ORNAMENTAL AND PLANTATION  
LANDSCAPE**

**4c** (Code: ) (Expenses \$ **678,915.** including grants of \$ ) (Revenue \$ **279,905.**)  
**EDUCATIONAL SERVICES TO THE PUBLIC, INCLUDING GUIDED TOURS, HANDS-ON  
PROGRAMS FOR SCHOOL CHILDREN, FIELD SCHOOLS FOR ADULTS, AND PUBLIC  
PROGRAMS**

**4d** Other program services (Describe in Schedule O.)  
(Expenses \$ including grants of \$ ) (Revenue \$ )

**4e** Total program service expenses **1,532,605.**

Form **990** (2018)



**THE CORPORATION FOR JEFFERSON'S  
POPLAR FOREST**

Form 990 (2018)

**54-1258296** Page **3**

**Part IV Checklist of Required Schedules**

|   | Yes      | No       |
|---|----------|----------|
| <b>1</b> Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)?<br><i>If "Yes," complete Schedule A</i>  | <b>X</b> |          |
| <b>2</b> Is the organization required to complete <i>Schedule B, Schedule of Contributors</i> ?   | <b>X</b> |          |
| <b>3</b> Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? <i>If "Yes," complete Schedule C, Part I</i>  |          | <b>X</b> |
| <b>4</b> <b>Section 501(c)(3) organizations.</b> Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? <i>If "Yes," complete Schedule C, Part II</i>   |          | <b>X</b> |
| <b>5</b> Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? <i>If "Yes," complete Schedule C, Part III</i>   |          | <b>X</b> |
| <b>6</b> Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? <i>If "Yes," complete Schedule D, Part I</i>  |          | <b>X</b> |
| <b>7</b> Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? <i>If "Yes," complete Schedule D, Part II</i>  |          | <b>X</b> |
| <b>8</b> Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If "Yes," complete Schedule D, Part III</i>   | <b>X</b> |          |
| <b>9</b> Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services?<br><i>If "Yes," complete Schedule D, Part IV</i>         |          | <b>X</b> |
| <b>10</b> Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? <i>If "Yes," complete Schedule D, Part V</i>   | <b>X</b> |          |
| <b>11</b> If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable.   |          |          |
| <b>a</b> Did the organization report an amount for land, buildings, and equipment in Part X, line 10? <i>If "Yes," complete Schedule D, Part VI</i>   | <b>X</b> |          |
| <b>b</b> Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VII</i>   |          | <b>X</b> |
| <b>c</b> Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VIII</i>   |          | <b>X</b> |
| <b>d</b> Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part IX</i>  |          | <b>X</b> |
| <b>e</b> Did the organization report an amount for other liabilities in Part X, line 25? <i>If "Yes," complete Schedule D, Part X</i>   |          | <b>X</b> |
| <b>f</b> Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? <i>If "Yes," complete Schedule D, Part X</i>  |          | <b>X</b> |
| <b>12a</b> Did the organization obtain separate, independent audited financial statements for the tax year? <i>If "Yes," complete Schedule D, Parts XI and XII</i>  | <b>X</b> |          |
| <b>b</b> Was the organization included in consolidated, independent audited financial statements for the tax year?<br><i>If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional</i>  |          | <b>X</b> |
| <b>13</b> Is the organization a school described in section 170(b)(1)(A)(ii)? <i>If "Yes," complete Schedule E</i>  |          | <b>X</b> |
| <b>14a</b> Did the organization maintain an office, employees, or agents outside of the United States?  |          | <b>X</b> |
| <b>b</b> Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? <i>If "Yes," complete Schedule F, Parts I and IV</i> |          | <b>X</b> |
| <b>15</b> Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? <i>If "Yes," complete Schedule F, Parts II and IV</i>   |          | <b>X</b> |
| <b>16</b> Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? <i>If "Yes," complete Schedule F, Parts III and IV</i>   |          | <b>X</b> |
| <b>17</b> Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? <i>If "Yes," complete Schedule G, Part I</i>   |          | <b>X</b> |
| <b>18</b> Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? <i>If "Yes," complete Schedule G, Part II</i>   | <b>X</b> |          |
| <b>19</b> Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? <i>If "Yes," complete Schedule G, Part III</i>   |          | <b>X</b> |
| <b>20a</b> Did the organization operate one or more hospital facilities? <i>If "Yes," complete Schedule H</i>   |          | <b>X</b> |
| <b>b</b> If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?   |          |          |
| <b>21</b> Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? <i>If "Yes," complete Schedule I, Parts I and II</i>  |          | <b>X</b> |



**THE CORPORATION FOR JEFFERSON'S  
POPLAR FOREST**

Form 990 (2018)

54-1258296 Page **4**

**Part IV Checklist of Required Schedules** (continued)

|  | Yes        | No       |
|--|------------|----------|
| <b>22</b> Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? <i>If "Yes," complete Schedule I, Parts I and III</i> .....   | <b>22</b>  | <b>X</b> |
| <b>23</b> Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J</i> .....  | <b>23</b>  | <b>X</b> |
| <b>24a</b> Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? <i>If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25a</i> .....                           | <b>24a</b> | <b>X</b> |
| <b>b</b> Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? .....   | <b>24b</b> |          |
| <b>c</b> Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds? .....  | <b>24c</b> |          |
| <b>d</b> Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? .....   | <b>24d</b> |          |
| <b>25a</b> <b>Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations.</b> Did the organization engage in an excess benefit transaction with a disqualified person during the year? <i>If "Yes," complete Schedule L, Part I</i> .....  | <b>25a</b> | <b>X</b> |
| <b>b</b> Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? <i>If "Yes," complete Schedule L, Part I</i> .....  | <b>25b</b> | <b>X</b> |
| <b>26</b> Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? <i>If "Yes," complete Schedule L, Part II</i> .....                                 | <b>26</b>  | <b>X</b> |
| <b>27</b> Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? <i>If "Yes," complete Schedule L, Part III</i> ..... | <b>27</b>  | <b>X</b> |
| <b>28</b> Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions):  |            |          |
| <b>a</b> A current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i> .....  | <b>28a</b> | <b>X</b> |
| <b>b</b> A family member of a current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i> .....   | <b>28b</b> | <b>X</b> |
| <b>c</b> An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? <i>If "Yes," complete Schedule L, Part IV</i> .....   | <b>28c</b> | <b>X</b> |
| <b>29</b> Did the organization receive more than \$25,000 in non-cash contributions? <i>If "Yes," complete Schedule M</i> .....  | <b>29</b>  | <b>X</b> |
| <b>30</b> Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i> .....  | <b>30</b>  | <b>X</b> |
| <b>31</b> Did the organization liquidate, terminate, or dissolve and cease operations?<br><i>If "Yes," complete Schedule N, Part I</i> .....   | <b>31</b>  | <b>X</b> |
| <b>32</b> Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If "Yes," complete Schedule N, Part II</i> .....  | <b>32</b>  | <b>X</b> |
| <b>33</b> Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? <i>If "Yes," complete Schedule R, Part I</i> .....  | <b>33</b>  | <b>X</b> |
| <b>34</b> Was the organization related to any tax-exempt or taxable entity? <i>If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1</i> .....  | <b>34</b>  | <b>X</b> |
| <b>35a</b> Did the organization have a controlled entity within the meaning of section 512(b)(13)? .....   | <b>35a</b> | <b>X</b> |
| <b>b</b> If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? <i>If "Yes," complete Schedule R, Part V, line 2</i> .....  | <b>35b</b> |          |
| <b>36</b> <b>Section 501(c)(3) organizations.</b> Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2</i> .....   | <b>36</b>  | <b>X</b> |
| <b>37</b> Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If "Yes," complete Schedule R, Part VI</i> .....   | <b>37</b>  | <b>X</b> |
| <b>38</b> Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19?<br><b>Note.</b> All Form 990 filers are required to complete Schedule O .....   | <b>38</b>  | <b>X</b> |

**Part V Statements Regarding Other IRS Filings and Tax Compliance**

Check if Schedule O contains a response or note to any line in this Part V ☐

|   | Yes       | No        |
|---|-----------|-----------|
| <b>1a</b> Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable .....  | <b>1a</b> | <b>39</b> |
| <b>b</b> Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable .....  | <b>1b</b> | <b>0</b>  |
| <b>c</b> Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners? ..... | <b>1c</b> | <b>X</b>  |



**THE CORPORATION FOR JEFFERSON'S  
POPLAR FOREST**

Form 990 (2018)

54-1258296 Page **5**

**Part V** **Statements Regarding Other IRS Filings and Tax Compliance** (continued)

|  |              | Yes | No |
|--|--------------|-----|----|
| <b>2a</b> Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return  | <b>2a</b> 38 |     |    |
| <b>b</b> If at least one is reported on line 2a, did the organization file all required federal employment tax returns?  | <b>2b</b>    | X   |    |
| <b>Note.</b> If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)   |              |     |    |
| <b>3a</b> Did the organization have unrelated business gross income of \$1,000 or more during the year?  | <b>3a</b>    | X   |    |
| <b>b</b> If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule O   | <b>3b</b>    | X   |    |
| <b>4a</b> At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)? | <b>4a</b>    |     | X  |
| <b>b</b> If "Yes," enter the name of the foreign country:<br>See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR).   |              |     |    |
| <b>5a</b> Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?  | <b>5a</b>    |     | X  |
| <b>b</b> Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?  | <b>5b</b>    |     | X  |
| <b>c</b> If "Yes" to line 5a or 5b, did the organization file Form 8886-T?   | <b>5c</b>    |     |    |
| <b>6a</b> Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?                                    | <b>6a</b>    |     | X  |
| <b>b</b> If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?   | <b>6b</b>    |     |    |
| <b>7 Organizations that may receive deductible contributions under section 170(c).</b>   |              |     |    |
| <b>a</b> Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?   | <b>7a</b>    |     | X  |
| <b>b</b> If "Yes," did the organization notify the donor of the value of the goods or services provided?   | <b>7b</b>    |     |    |
| <b>c</b> Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?  | <b>7c</b>    |     | X  |
| <b>d</b> If "Yes," indicate the number of Forms 8282 filed during the year   | <b>7d</b>    |     |    |
| <b>e</b> Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?   | <b>7e</b>    |     | X  |
| <b>f</b> Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?  | <b>7f</b>    |     | X  |
| <b>g</b> If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?  | <b>7g</b>    |     |    |
| <b>h</b> If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?  | <b>7h</b>    |     |    |
| <b>8 Sponsoring organizations maintaining donor advised funds.</b> Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during the year?   | <b>8</b>     |     |    |
| <b>9 Sponsoring organizations maintaining donor advised funds.</b>   |              |     |    |
| <b>a</b> Did the sponsoring organization make any taxable distributions under section 4966?  | <b>9a</b>    |     |    |
| <b>b</b> Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?   | <b>9b</b>    |     |    |
| <b>10 Section 501(c)(7) organizations.</b> Enter:  |              |     |    |
| <b>a</b> Initiation fees and capital contributions included on Part VIII, line 12  | <b>10a</b>   |     |    |
| <b>b</b> Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities   | <b>10b</b>   |     |    |
| <b>11 Section 501(c)(12) organizations.</b> Enter:   |              |     |    |
| <b>a</b> Gross income from members or shareholders   | <b>11a</b>   |     |    |
| <b>b</b> Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.)  | <b>11b</b>   |     |    |
| <b>12a Section 4947(a)(1) non-exempt charitable trusts.</b> Is the organization filing Form 990 in lieu of Form 1041?  | <b>12a</b>   |     |    |
| <b>b</b> If "Yes," enter the amount of tax-exempt interest received or accrued during the year   | <b>12b</b>   |     |    |
| <b>13 Section 501(c)(29) qualified nonprofit health insurance issuers.</b>   |              |     |    |
| <b>a</b> Is the organization licensed to issue qualified health plans in more than one state?  | <b>13a</b>   |     |    |
| <b>Note.</b> See the instructions for additional information the organization must report on Schedule O.   |              |     |    |
| <b>b</b> Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans   | <b>13b</b>   |     |    |
| <b>c</b> Enter the amount of reserves on hand  | <b>13c</b>   |     |    |
| <b>14a</b> Did the organization receive any payments for indoor tanning services during the tax year?  | <b>14a</b>   |     | X  |
| <b>b</b> If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O   | <b>14b</b>   |     |    |
| <b>15</b> Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or excess parachute payment(s) during the year?   | <b>15</b>    |     | X  |
| If "Yes," see instructions and file Form 4720, Schedule N.   |              |     |    |
| <b>16</b> Is the organization an educational institution subject to the section 4968 excise tax on net investment income?  | <b>16</b>    |     | X  |
| If "Yes," complete Form 4720, Schedule O.  |              |     |    |

Form **990** (2018)



**THE CORPORATION FOR JEFFERSON'S  
POPLAR FOREST**

Form 990 (2018)

**54-1258296** Page **6**

**Part VI Governance, Management, and Disclosure** For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Check if Schedule O contains a response or note to any line in this Part VI ☒ **X**

**Section A. Governing Body and Management**

|   |           | Yes      | No       |
|---|-----------|----------|----------|
| <b>1a</b> Enter the number of voting members of the governing body at the end of the tax year   | <b>1a</b> | 22       |          |
| If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O.             |           |          |          |
| <b>b</b> Enter the number of voting members included in line 1a, above, who are independent   | <b>1b</b> | 22       |          |
| <b>2</b> Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?  | <b>2</b>  |          | <b>X</b> |
| <b>3</b> Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors, or trustees, or key employees to a management company or other person? | <b>3</b>  |          | <b>X</b> |
| <b>4</b> Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?   | <b>4</b>  |          | <b>X</b> |
| <b>5</b> Did the organization become aware during the year of a significant diversion of the organization's assets?   | <b>5</b>  |          | <b>X</b> |
| <b>6</b> Did the organization have members or stockholders?   | <b>6</b>  |          | <b>X</b> |
| <b>7a</b> Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?  | <b>7a</b> |          | <b>X</b> |
| <b>b</b> Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?  | <b>7b</b> |          | <b>X</b> |
| <b>8</b> Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:  |           |          |          |
| <b>a</b> The governing body?  | <b>8a</b> | <b>X</b> |          |
| <b>b</b> Each committee with authority to act on behalf of the governing body?  | <b>8b</b> | <b>X</b> |          |
| <b>9</b> Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O         | <b>9</b>  |          | <b>X</b> |

**Section B. Policies** (This Section B requests information about policies not required by the Internal Revenue Code.)

|   |            | Yes      | No       |
|---|------------|----------|----------|
| <b>10a</b> Did the organization have local chapters, branches, or affiliates?   | <b>10a</b> |          | <b>X</b> |
| <b>b</b> If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?   | <b>10b</b> |          |          |
| <b>11a</b> Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?  | <b>11a</b> | <b>X</b> |          |
| <b>b</b> Describe in Schedule O the process, if any, used by the organization to review this Form 990.  |            |          |          |
| <b>12a</b> Did the organization have a written conflict of interest policy? If "No," go to line 13  | <b>12a</b> | <b>X</b> |          |
| <b>b</b> Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?  | <b>12b</b> | <b>X</b> |          |
| <b>c</b> Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done   | <b>12c</b> | <b>X</b> |          |
| <b>13</b> Did the organization have a written whistleblower policy?   | <b>13</b>  | <b>X</b> |          |
| <b>14</b> Did the organization have a written document retention and destruction policy?  | <b>14</b>  | <b>X</b> |          |
| <b>15</b> Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?  |            |          |          |
| <b>a</b> The organization's CEO, Executive Director, or top management official   | <b>15a</b> | <b>X</b> |          |
| <b>b</b> Other officers or key employees of the organization  | <b>15b</b> | <b>X</b> |          |
| If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).   |            |          |          |
| <b>16a</b> Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?  | <b>16a</b> |          | <b>X</b> |
| <b>b</b> If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements? | <b>16b</b> |          |          |

**Section C. Disclosure**

**17** List the states with which a copy of this Form 990 is required to be filed **▶ VA**

**18** Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A if applicable), 990, and 990-T (Section 501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply.  
☒ Own website    ☐ Another's website    ☒ Upon request    ☐ Other (explain in Schedule O)

**19** Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year.

**20** State the name, address, and telephone number of the person who possesses the organization's books and records **▶**  
**JEFFREY L. NICHOLS - (434) 525-1806**  
**P. O. BOX 419, FOREST, VA 24551**



THE CORPORATION FOR JEFFERSON'S  
POPLAR FOREST

Form 990 (2018)

54-1258296 Page 7

**Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors**

Check if Schedule O contains a response or note to any line in this Part VII ☐

**Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees**

**1a** Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
- List all of the organization's **current** key employees, if any. See instructions for definition of "key employee."
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

☐ Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

| (A)<br>Name and Title                                     | (B)<br>Average hours per week (list any hours for related organizations below line) | (C)<br>Position<br>(do not check more than one box, unless person is both an officer and a director/trustee) |                       |         |              |                              |        | (D)<br>Reportable compensation from the organization (W-2/1099-MISC) | (E)<br>Reportable compensation from related organizations (W-2/1099-MISC) | (F)<br>Estimated amount of other compensation from the organization and related organizations |
|---|---|--|-----------------------|---------|--------------|------------------------------|--------|--|---|---|
|   |   | Individual trustee or director   | Institutional trustee | Officer | Key employee | Highest compensated employee | Former |  |   |   |
| (1) BOYCE BRANNOCK<br>BOARD OF DIRECTORS                  | 2.00  | X  |                       |         |              |                              |        | 0.   | 0.  | 0.  |
| (2) DENNIS A. DUTTERER<br>TREASURER                       | 2.00  | X  |                       | X       |              |                              |        | 0.   | 0.  | 0.  |
| (3) MELANIE CHRISTIAN<br>BOARD OF DIRECTORS               | 2.00  | X  |                       |         |              |                              |        | 0.   | 0.  | 0.  |
| (4) SALLY B. GLADDEN<br>BOARD OF DIRECTORS                | 2.00  | X  |                       |         |              |                              |        | 0.   | 0.  | 0.  |
| (5) KENNETH S. WHITE<br>BOARD OF DIRECTORS                | 2.00  | X  |                       |         |              |                              |        | 0.   | 0.  | 0.  |
| (6) W. TUCKER LEMON<br>CHAIRMAN; BD OF DIRECTORS          | 2.00  | X  |                       | X       |              |                              |        | 0.   | 0.  | 0.  |
| (7) HELEN REVELEY<br>BOARD OF DIRECTORS                   | 2.00  | X  |                       |         |              |                              |        | 0.   | 0.  | 0.  |
| (8) DR. WENDY L. TACKETT<br>SECRETARY; BD OF DIRECTORS    | 2.00  | X  |                       | X       |              |                              |        | 0.   | 0.  | 0.  |
| (9) R. WILLIAM MOORE, JR.<br>BOARD OF DIRECTORS           | 2.00  | X  |                       |         |              |                              |        | 0.   | 0.  | 0.  |
| (10) MARVIN C. SMITH<br>BOARD OF DIRECTORS                | 2.00  | X  |                       |         |              |                              |        | 0.   | 0.  | 0.  |
| (11) MICHAEL C. QUINN<br>BOARD OF DIRECTORS               | 2.00  | X  |                       |         |              |                              |        | 0.   | 0.  | 0.  |
| (12) KAY VAN ALLEN<br>BOARD OF DIRECTORS                  | 2.00  | X  |                       |         |              |                              |        | 0.   | 0.  | 0.  |
| (13) MASSIE G. WARE JR.<br>IMM PAST CH; BOARD OF DIRE     | 2.00  | X  |                       |         |              |                              |        | 0.   | 0.  | 0.  |
| (14) WILLIAM W. SEMONES<br>BOARD OF DIRECTORS             | 2.00  | X  |                       |         |              |                              |        | 0.   | 0.  | 0.  |
| (15) J. FREDERICK ARMSTRONG<br>VICE CHAIR; BD OF DIRECTOR | 2.00  | X  |                       | X       |              |                              |        | 0.   | 0.  | 0.  |
| (16) DR. KATHRYN M. PUMPHREY<br>BOARD OF DIRECTORS        | 2.00  | X  |                       |         |              |                              |        | 0.   | 0.  | 0.  |
| (17) FRANCIS B. TEAGUE III<br>BOARD OF DIRECTORS          | 2.00  | X  |                       |         |              |                              |        | 0.   | 0.  | 0.  |



**THE CORPORATION FOR JEFFERSON'S  
POPLAR FOREST**

Form 990 (2018)

54-1258296 Page **8**

**Part VII** Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

| (A)<br>Name and title  | (B)<br>Average hours per week (list any hours for related organizations below line) | (C)<br>Position (do not check more than one box, unless person is both an officer and a director/trustee) |                       |         |              |                              |        | (D)<br>Reportable compensation from the organization (W-2/1099-MISC) | (E)<br>Reportable compensation from related organizations (W-2/1099-MISC) | (F)<br>Estimated amount of other compensation from the organization and related organizations |
|--|---|---|-----------------------|---------|--------------|------------------------------|--------|--|---|---|
|  |   | Individual trustee or director  | Institutional trustee | Officer | Key employee | Highest compensated employee | Former |  |   |   |
| (18) CALDER LOTH<br>BOARD OF DIRECTORS                         | 2.00  | X   |                       |         |              |                              |        | 0.   | 0.  | 0.  |
| (19) CATHERINE W. LYNN<br>BOARD OF DIRECTORS                   | 2.00  | X   |                       |         |              |                              |        | 0.   | 0.  | 0.  |
| (20) STEPHEN H. WATTS, II<br>BOARD OF DIRECTORS                | 2.00  | X   |                       |         |              |                              |        | 0.   | 0.  | 0.  |
| (21) CHRISTIAN STEVENS WAYT<br>BOARD OF DIRECTORS              | 2.00  | X   |                       |         |              |                              |        | 0.   | 0.  | 0.  |
| (22) STERLING A. WILDER<br>BOARD OF DIRECTORS                  | 2.00  | X   |                       |         |              |                              |        | 0.   | 0.  | 0.  |
| (23) JEFFREY L. NICHOLS<br>PRESIDENT AND CEO                   | 40.00   |   |                       | X       |              |                              |        | 136,991.   | 0.  | 15,191.   |
|  |   |   |                       |         |              |                              |        |  |   |   |
|  |   |   |                       |         |              |                              |        |  |   |   |
|  |   |   |                       |         |              |                              |        |  |   |   |
| <b>1b Sub-total</b>  |   |   |                       |         |              |                              |        | 136,991.   | 0.  | 15,191.   |
| <b>c Total from continuation sheets to Part VII, Section A</b> |   |   |                       |         |              |                              |        | 0.   | 0.  | 0.  |
| <b>d Total (add lines 1b and 1c)</b>                           |   |   |                       |         |              |                              |        | 136,991.   | 0.  | 15,191.   |

**2** Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization 1

|   | Yes | No |
|---|-----|----|
| <b>3</b> Did the organization list any <b>former</b> officer, director, or trustee, key employee, or highest compensated employee on line 1a? If "Yes," complete Schedule J for such individual                                       |     | X  |
| <b>4</b> For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual | X   |    |
| <b>5</b> Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person                       |     | X  |

**Section B. Independent Contractors**

**1** Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

| (A)<br>Name and business address | (B)<br>Description of services | (C)<br>Compensation |
|----------------------------------|--------------------------------|---------------------|
| NONE                             |                                |                     |
|                                  |                                |                     |
|                                  |                                |                     |
|                                  |                                |                     |
|                                  |                                |                     |

**2** Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization 0



**THE CORPORATION FOR JEFFERSON'S  
POPLAR FOREST**

Form 990 (2018)

54-1258296 Page **9**

**Part VIII Statement of Revenue**

Check if Schedule O contains a response or note to any line in this Part VIII ☐

|  |  |  |                      | (A)<br>Total revenue | (B)<br>Related or<br>exempt function<br>revenue | (C)<br>Unrelated<br>business<br>revenue | (D)<br>Revenue excluded<br>from tax under<br>sections<br>512 - 514 |          |
|--|--|--|----------------------|----------------------|---|---|--|----------|
| <b>Contributions, Gifts, Grants<br/>and Other Similar Amounts</b>          | <b>1 a</b> Federated campaigns .....   | <b>1a</b>  |                      |                      |   |   |  |          |
|  | <b>b</b> Membership dues .....   | <b>1b</b>  |                      |                      |   |   |  |          |
|  | <b>c</b> Fundraising events .....  | <b>1c</b>  | 26,891.              |                      |   |   |  |          |
|  | <b>d</b> Related organizations .....   | <b>1d</b>  |                      |                      |   |   |  |          |
|  | <b>e</b> Government grants (contributions) .....   | <b>1e</b>  | 50,000.              |                      |   |   |  |          |
|  | <b>f</b> All other contributions, gifts, grants, and<br>similar amounts not included above .....   | <b>1f</b>  | 1,116,633.           |                      |   |   |  |          |
|  | <b>g</b> Noncash contributions included in lines 1a-1f: \$ .....   |  | 120,535.             |                      |   |   |  |          |
|  | <b>h Total.</b> Add lines 1a-1f .....  |  | 1,193,524.           |                      |   |   |  |          |
|  | <b>Program Service<br/>Revenue</b>   | <b>2 a</b> ADMISSIONS AND FIELD .....  | <b>Business Code</b> | 561520               | 225,669.  | 225,669.                                |  |          |
| <b>b</b> EDUCATIONAL PROGRAMS .....  |  |  | 561520               | 56,451.              | 56,451.   |   |  |          |
| <b>c</b> .....   |  |  |                      |                      |   |   |  |          |
| <b>d</b> .....   |  |  |                      |                      |   |   |  |          |
| <b>e</b> .....   |  |  |                      |                      |   |   |  |          |
| <b>f</b> All other program service revenue .....                           |  |  |                      |                      |   |   |  |          |
| <b>g Total.</b> Add lines 2a-2f .....                                      |  |  | 282,120.             |                      |   |   |  |          |
| <b>Other Revenue</b>   |  | <b>3</b> Investment income (including dividends, interest, and<br>other similar amounts) ..... |                      |                      | 39,966.   |   |  | 39,966.  |
|  | <b>4</b> Income from investment of tax-exempt bond proceeds .....  |  |                      |                      |   |   |  |          |
|  | <b>5</b> Royalties .....   |  |                      |                      |   |   |  |          |
|  | <b>6 a</b> Gross rents .....   | (i) Real   | 179,503.             |                      |   |   |  |          |
|  | <b>b</b> Less: rental expenses .....   | (ii) Personal  | 148,789.             |                      |   |   |  |          |
|  | <b>c</b> Rental income or (loss) .....   |  | 30,714.              |                      |   |   |  |          |
|  | <b>d</b> Net rental income or (loss) .....   |  | 30,714.              |                      |   |   |  | -10,185. |
|  | <b>7 a</b> Gross amount from sales of<br>assets other than inventory .....   | (i) Securities   | 3,009,163.           |                      |   |   |  |          |
|  | <b>b</b> Less: cost or other basis<br>and sales expenses .....   | (ii) Other   | 2,939,841.           |                      |   |   |  | 2,215.   |
|  | <b>c</b> Gain or (loss) .....  |  | 69,322.              |                      |   |   |  | -2,215.  |
|  | <b>d</b> Net gain or (loss) .....  |  | 67,107.              |                      |   |   |  | -2,215.  |
|  | <b>8 a</b> Gross income from fundraising events (not<br>including \$ 26,891. of<br>contributions reported on line 1c). See<br>Part IV, line 18 ..... | <b>a</b>   | 94,244.              |                      |   |   |  |          |
|  | <b>b</b> Less: direct expenses .....   | <b>b</b>   | 81,989.              |                      |   |   |  |          |
|  | <b>c</b> Net income or (loss) from fundraising events .....  |  | 12,255.              |                      |   |   |  | 12,255.  |
|  | <b>9 a</b> Gross income from gaming activities. See<br>Part IV, line 19 .....  | <b>a</b>   |                      |                      |   |   |  |          |
|  | <b>b</b> Less: direct expenses .....   | <b>b</b>   |                      |                      |   |   |  |          |
|  | <b>c</b> Net income or (loss) from gaming activities .....   |  |                      |                      |   |   |  |          |
| <b>10 a</b> Gross sales of inventory, less returns<br>and allowances ..... | <b>a</b>   | 119,869.   |                      |                      |   |   |  |          |
| <b>b</b> Less: cost of goods sold .....                                    | <b>b</b>   | 63,166.  |                      |                      |   |   |  |          |
| <b>c</b> Net income or (loss) from sales of inventory .....                |  | 56,703.  |                      |                      |   |   | 56,703.  |          |
| <b>Miscellaneous Revenue</b>   |  |  | <b>Business Code</b> |                      |   |   |  |          |
| <b>11 a</b> MISC REVENUE .....   |  | 900099   | 4,162.               |                      |   | 4,162.                                  |  |          |
| <b>b</b> .....   |  |  |                      |                      |   |   |  |          |
| <b>c</b> .....   |  |  |                      |                      |   |   |  |          |
| <b>d</b> All other revenue .....   |  |  |                      |                      |   |   |  |          |
| <b>e Total.</b> Add lines 11a-11d .....                                    |  |  | 4,162.               |                      |   |   |  |          |
| <b>12 Total revenue.</b> See instructions .....                            |  |  | 1,686,551.           | 279,905.             | -10,185.  | 223,307.                                |  |          |



## THE CORPORATION FOR JEFFERSON'S

POPLAR FOREST

Form 990 (2018)

54-1258296 Page 10

**Part IX Statement of Functional Expenses**

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Check if Schedule O contains a response or note to any line in this Part IX ☐

|  | (A)<br>Total expenses | (B)<br>Program service expenses | (C)<br>Management and general expenses | (D)<br>Fundraising expenses |
|--|-----------------------|---------------------------------|--|-----------------------------|
| <b>Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.</b>  |                       |                                 |  |                             |
| <b>1</b> Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21  |                       |                                 |  |                             |
| <b>2</b> Grants and other assistance to domestic individuals. See Part IV, line 22   |                       |                                 |  |                             |
| <b>3</b> Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16  |                       |                                 |  |                             |
| <b>4</b> Benefits paid to or for members   |                       |                                 |  |                             |
| <b>5</b> Compensation of current officers, directors, trustees, and key employees  | 123,293.              | 61,646.                         | 54,797.                                | 6,850.                      |
| <b>6</b> Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)   |                       |                                 |  |                             |
| <b>7</b> Other salaries and wages  |                       |                                 |  |                             |
| <b>8</b> Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)  | 6,140.                | 3,070.                          | 2,729.                                 | 341.                        |
| <b>9</b> Other employee benefits   | 7,532.                | 3,766.                          | 3,348.                                 | 418.                        |
| <b>10</b> Payroll taxes  |                       |                                 |  |                             |
| <b>11</b> Fees for services (non-employees):   |                       |                                 |  |                             |
| <b>a</b> Management  |                       |                                 |  |                             |
| <b>b</b> Legal   |                       |                                 |  |                             |
| <b>c</b> Accounting  |                       |                                 |  |                             |
| <b>d</b> Lobbying  |                       |                                 |  |                             |
| <b>e</b> Professional fundraising services. See Part IV, line 17   |                       |                                 |  |                             |
| <b>f</b> Investment management fees  | 16,137.               |                                 | 16,137.                                |                             |
| <b>g</b> Other. (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Sch O.)   |                       |                                 |  |                             |
| <b>12</b> Advertising and promotion  |                       |                                 |  |                             |
| <b>13</b> Office expenses  |                       |                                 |  |                             |
| <b>14</b> Information technology   |                       |                                 |  |                             |
| <b>15</b> Royalties  |                       |                                 |  |                             |
| <b>16</b> Occupancy  |                       |                                 |  |                             |
| <b>17</b> Travel   |                       |                                 |  |                             |
| <b>18</b> Payments of travel or entertainment expenses for any federal, state, or local public officials   |                       |                                 |  |                             |
| <b>19</b> Conferences, conventions, and meetings   |                       |                                 |  |                             |
| <b>20</b> Interest   | 6,154.                | 6,154.                          |  |                             |
| <b>21</b> Payments to affiliates   |                       |                                 |  |                             |
| <b>22</b> Depreciation, depletion, and amortization  | 243,040.              | 189,371.                        | 53,669.                                |                             |
| <b>23</b> Insurance  |                       |                                 |  |                             |
| <b>24</b> Other expenses. Itemize expenses not covered above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.) |                       |                                 |  |                             |
| <b>a RESTORATION</b>   | 669,403.              | 669,403.                        |  |                             |
| <b>b VISITATION &amp; INTERPRETA</b>   | 599,195.              | 599,195.                        |  |                             |
| <b>c DEVELOPMENT</b>   | 255,821.              |                                 |  | 255,821.                    |
| <b>d ADMINISTRATIVE</b>  | 95,602.               |                                 | 95,602.                                |                             |
| <b>e</b> All other expenses  | 82,564.               |                                 | 82,564.                                |                             |
| <b>25 Total functional expenses.</b> Add lines 1 through 24e   | 2,104,881.            | 1,532,605.                      | 308,846.                               | 263,430.                    |
| <b>26 Joint costs.</b> Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation.                                     |                       |                                 |  |                             |

Check here ☐ if following SOP 98-2 (ASC 958-720)



**THE CORPORATION FOR JEFFERSON'S  
POPLAR FOREST**

Form 990 (2018)

54-1258296 Page **11**

**Part X Balance Sheet**

Check if Schedule O contains a response or note to any line in this Part X ☐

|  |  | (A)<br>Beginning of year |             | (B)<br>End of year |
|--|--|--------------------------|-------------|--------------------|
| <b>Assets</b>  | <b>1</b> Cash - non-interest-bearing .....   | 1,797,912.               | <b>1</b>    | 2,389,621.         |
|  | <b>2</b> Savings and temporary cash investments .....  |                          | <b>2</b>    | 95,511.            |
|  | <b>3</b> Pledges and grants receivable, net .....  | 1,709,853.               | <b>3</b>    | 984,431.           |
|  | <b>4</b> Accounts receivable, net .....  |                          | <b>4</b>    |                    |
|  | <b>5</b> Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L .....   |                          | <b>5</b>    |                    |
|  | <b>6</b> Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instr). Complete Part II of Sch L ..... |                          | <b>6</b>    |                    |
|  | <b>7</b> Notes and loans receivable, net .....   |                          | <b>7</b>    |                    |
|  | <b>8</b> Inventories for sale or use .....   | 66,598.                  | <b>8</b>    | 65,372.            |
|  | <b>9</b> Prepaid expenses and deferred charges .....   |                          | <b>9</b>    |                    |
|  | <b>10a</b> Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D .....   | 17,158,386.              |             |                    |
|  | <b>b</b> Less: accumulated depreciation .....  | 5,115,082.               |             |                    |
|  | <b>11</b> Investments - publicly traded securities .....   | 12,039,287.              | <b>10c</b>  | 12,043,304.        |
|  | <b>12</b> Investments - other securities. See Part IV, line 11 .....   | 1,570,953.               | <b>11</b>   | 1,410,652.         |
|  | <b>13</b> Investments - program-related. See Part IV, line 11 .....  | 77,395.                  | <b>12</b>   |                    |
|  | <b>14</b> Intangible assets .....  | 18,383.                  | <b>13</b>   |                    |
|  | <b>15</b> Other assets. See Part IV, line 11 .....   | 281,518.                 | <b>14</b>   | 23,631.            |
| <b>16</b> <b>Total assets.</b> Add lines 1 through 15 (must equal line 34) .....   | 17,561,899.  | <b>15</b>                | 304,859.    |                    |
| <b>17</b> Accounts payable and accrued expenses .....  | 110,783.   | <b>16</b>                | 17,317,381. |                    |
| <b>18</b> Grants payable .....   |  | <b>17</b>                | 124,913.    |                    |
| <b>19</b> Deferred revenue .....   |  | <b>18</b>                |             |                    |
| <b>20</b> Tax-exempt bond liabilities .....  |  | <b>19</b>                |             |                    |
| <b>21</b> Escrow or custodial account liability. Complete Part IV of Schedule D .....  |  | <b>20</b>                |             |                    |
| <b>22</b> Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L ..... |  | <b>21</b>                |             |                    |
| <b>23</b> Secured mortgages and notes payable to unrelated third parties .....   | 1,697,339.   | <b>22</b>                |             |                    |
| <b>24</b> Unsecured notes and loans payable to unrelated third parties .....   |  | <b>23</b>                | 1,992,679.  |                    |
| <b>25</b> Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of Schedule D .....                |  | <b>24</b>                |             |                    |
| <b>26</b> <b>Total liabilities.</b> Add lines 17 through 25 .....  | 1,808,122.   | <b>25</b>                |             |                    |
| <b>27</b> <b>Organizations that follow SFAS 117 (ASC 958), check here</b> <input checked="" type="checkbox"/> <b>and complete lines 27 through 29, and lines 33 and 34.</b>                          |  | <b>26</b>                | 2,117,592.  |                    |
| <b>28</b> Unrestricted net assets .....  | 12,718,508.  | <b>27</b>                | 12,357,025. |                    |
| <b>29</b> Temporarily restricted net assets .....  | 2,877,676.   | <b>28</b>                | 2,685,171.  |                    |
| <b>30</b> Permanently restricted net assets .....  | 157,593.   | <b>29</b>                | 157,593.    |                    |
| <b>31</b> <b>Organizations that do not follow SFAS 117 (ASC 958), check here</b> <input type="checkbox"/> <b>and complete lines 30 through 34.</b>   |  |                          |             |                    |
| <b>32</b> Capital stock or trust principal, or current funds .....   |  | <b>30</b>                |             |                    |
| <b>33</b> Paid-in or capital surplus, or land, building, or equipment fund .....   |  | <b>31</b>                |             |                    |
| <b>34</b> Retained earnings, endowment, accumulated income, or other funds .....   |  | <b>32</b>                |             |                    |
| <b>35</b> Total net assets or fund balances .....  | 15,753,777.  | <b>33</b>                | 15,199,789. |                    |
| <b>36</b> Total liabilities and net assets/fund balances .....   | 17,561,899.  | <b>34</b>                | 17,317,381. |                    |

Form **990** (2018)



THE CORPORATION FOR JEFFERSON'S  
POPLAR FOREST

Form 990 (2018)

54-1258296 Page 12

**Part XI Reconciliation of Net Assets**

Check if Schedule O contains a response or note to any line in this Part XI ☐

|           |  |           |             |
|-----------|--|-----------|-------------|
| <b>1</b>  | Total revenue (must equal Part VIII, column (A), line 12)  | <b>1</b>  | 1,686,551.  |
| <b>2</b>  | Total expenses (must equal Part IX, column (A), line 25)   | <b>2</b>  | 2,104,881.  |
| <b>3</b>  | Revenue less expenses. Subtract line 2 from line 1   | <b>3</b>  | -418,330.   |
| <b>4</b>  | Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))                      | <b>4</b>  | 15,753,777. |
| <b>5</b>  | Net unrealized gains (losses) on investments   | <b>5</b>  | -150,778.   |
| <b>6</b>  | Donated services and use of facilities   | <b>6</b>  | 15,120.     |
| <b>7</b>  | Investment expenses  | <b>7</b>  |             |
| <b>8</b>  | Prior period adjustments   | <b>8</b>  |             |
| <b>9</b>  | Other changes in net assets or fund balances (explain in Schedule O)   | <b>9</b>  | 0.          |
| <b>10</b> | Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 33, column (B)) | <b>10</b> | 15,199,789. |

**Part XII Financial Statements and Reporting**

Check if Schedule O contains a response or note to any line in this Part XII ☒

|   | Yes | No |
|---|-----|----|
| <b>1</b> Accounting method used to prepare the Form 990: <input type="checkbox"/> Cash <input checked="" type="checkbox"/> Accrual <input type="checkbox"/> Other _____<br>If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O.  |     |    |
| <b>2a</b> Were the organization's financial statements compiled or reviewed by an independent accountant? _____<br>If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both:<br><input type="checkbox"/> Separate basis <input type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separate basis |     | X  |
| <b>b</b> Were the organization's financial statements audited by an independent accountant? _____<br>If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both:<br><input checked="" type="checkbox"/> Separate basis <input type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separate basis                 | X   |    |
| <b>c</b> If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? _____<br>If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O.  | X   |    |
| <b>3a</b> As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133? _____  |     | X  |
| <b>b</b> If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits _____   |     |    |

Form 990 (2018)



**SCHEDULE A**  
**(Form 990 or 990-EZ)**

Department of the Treasury  
Internal Revenue Service

**Public Charity Status and Public Support**  
Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.  
▶ Attach to Form 990 or Form 990-EZ.  
▶ Go to [www.irs.gov/Form990](http://www.irs.gov/Form990) for instructions and the latest information.

OMB No. 1545-0047

**2018**

Open to Public  
Inspection

Name of the organization **THE CORPORATION FOR JEFFERSON'S POPLAR FOREST** Employer identification number **54-1258296**

**Part I Reason for Public Charity Status** (All organizations must complete this part.) See instructions.

The organization is not a private foundation because it is: (For lines 1 through 12, check only one box.)

- 1 ☐ A church, convention of churches, or association of churches described in **section 170(b)(1)(A)(i)**.
- 2 ☐ A school described in **section 170(b)(1)(A)(ii)**. (Attach Schedule E (Form 990 or 990-EZ).)
- 3 ☐ A hospital or a cooperative hospital service organization described in **section 170(b)(1)(A)(iii)**.
- 4 ☐ A medical research organization operated in conjunction with a hospital described in **section 170(b)(1)(A)(iii)**. Enter the hospital's name, city, and state: \_\_\_\_\_
- 5 ☐ An organization operated for the benefit of a college or university owned or operated by a governmental unit described in **section 170(b)(1)(A)(iv)**. (Complete Part II.)
- 6 ☐ A federal, state, or local government or governmental unit described in **section 170(b)(1)(A)(v)**.
- 7 ☒ An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in **section 170(b)(1)(A)(vi)**. (Complete Part II.)
- 8 ☐ A community trust described in **section 170(b)(1)(A)(vi)**. (Complete Part II.)
- 9 ☐ An agricultural research organization described in **section 170(b)(1)(A)(ix)** operated in conjunction with a land-grant college or university or a non-land-grant college of agriculture (see instructions). Enter the name, city, and state of the college or university: \_\_\_\_\_
- 10 ☐ An organization that normally receives: (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions - subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See **section 509(a)(2)**. (Complete Part III.)
- 11 ☐ An organization organized and operated exclusively to test for public safety. See **section 509(a)(4)**.
- 12 ☐ An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in **section 509(a)(1)** or **section 509(a)(2)**. See **section 509(a)(3)**. Check the box in lines 12a through 12d that describes the type of supporting organization and complete lines 12e, 12f, and 12g.
- a ☐ **Type I.** A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization. **You must complete Part IV, Sections A and B.**
- b ☐ **Type II.** A supporting organization supervised or controlled in connection with its supported organization(s), by having control or management of the supporting organization vested in the same persons that control or manage the supported organization(s). **You must complete Part IV, Sections A and C.**
- c ☐ **Type III functionally integrated.** A supporting organization operated in connection with, and functionally integrated with, its supported organization(s) (see instructions). **You must complete Part IV, Sections A, D, and E.**
- d ☐ **Type III non-functionally integrated.** A supporting organization operated in connection with its supported organization(s) that is not functionally integrated. The organization generally must satisfy a distribution requirement and an attentiveness requirement (see instructions). **You must complete Part IV, Sections A and D, and Part V.**
- e ☐ Check this box if the organization received a written determination from the IRS that it is a Type I, Type II, Type III functionally integrated, or Type III non-functionally integrated supporting organization.
- f Enter the number of supported organizations .....
- g Provide the following information about the supported organization(s).

| (i) Name of supported organization | (ii) EIN | (iii) Type of organization (described on lines 1-10 above (see instructions)) | (iv) Is the organization listed in your governing document? |    | (v) Amount of monetary support (see instructions) | (vi) Amount of other support (see instructions) |
|------------------------------------|----------|---|---|----|---|---|
|                                    |          |   | Yes   | No |   |   |
|                                    |          |   |   |    |   |   |
|                                    |          |   |   |    |   |   |
|                                    |          |   |   |    |   |   |
|                                    |          |   |   |    |   |   |
|                                    |          |   |   |    |   |   |
|                                    |          |   |   |    |   |   |
|                                    |          |   |   |    |   |   |
|                                    |          |   |   |    |   |   |
| <b>Total</b>                       |          |   |   |    |   |   |



## THE CORPORATION FOR JEFFERSON'S

Schedule A (Form 990 or 990-EZ) 2018 **POPLAR FOREST**

54-1258296 Page 2

**Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)**

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

**Section A. Public Support**

| Calendar year (or fiscal year beginning in) ▶  | (a) 2014 | (b) 2015 | (c) 2016 | (d) 2017 | (e) 2018 | (f) Total |
|--|----------|----------|----------|----------|----------|-----------|
| <b>1</b> Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.") .....  | 3410242. | 2332739. | 1646456. | 1972938. | 1190501. | 10552876. |
| <b>2</b> Tax revenues levied for the organization's benefit and either paid to or expended on its behalf .....   |          |          |          |          |          |           |
| <b>3</b> The value of services or facilities furnished by a governmental unit to the organization without charge .....   |          |          |          |          |          |           |
| <b>4 Total.</b> Add lines 1 through 3 .....  | 3410242. | 2332739. | 1646456. | 1972938. | 1190501. | 10552876. |
| <b>5</b> The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f) ..... |          |          |          |          |          | 2034166.  |
| <b>6 Public support.</b> Subtract line 5 from line 4.  |          |          |          |          |          | 8518710.  |

**Section B. Total Support**

| Calendar year (or fiscal year beginning in) ▶  | (a) 2014 | (b) 2015 | (c) 2016 | (d) 2017 | (e) 2018 | (f) Total                |
|--|----------|----------|----------|----------|----------|--------------------------|
| <b>7</b> Amounts from line 4 .....   | 3410242. | 2332739. | 1646456. | 1972938. | 1190501. | 10552876.                |
| <b>8</b> Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources .....   | 203,566. | 204,057. | 212,330. | 218,330. | 219,469. | 1057752.                 |
| <b>9</b> Net income from unrelated business activities, whether or not the business is regularly carried on .....  |          |          |          |          |          |                          |
| <b>10</b> Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.) .....  |          |          |          |          |          |                          |
| <b>11 Total support.</b> Add lines 7 through 10 .....  |          |          |          |          |          | 11610628.                |
| <b>12</b> Gross receipts from related activities, etc. (see instructions) .....  |          |          |          |          | 12       | 2,945,955.               |
| <b>13 First five years.</b> If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and <b>stop here</b> ..... |          |          |          |          |          | <input type="checkbox"/> |

**Section C. Computation of Public Support Percentage**

|   |           |                                     |
|---|-----------|-------------------------------------|
| <b>14</b> Public support percentage for 2018 (line 6, column (f) divided by line 11, column (f)) .....  | <b>14</b> | 73.37 %                             |
| <b>15</b> Public support percentage from 2017 Schedule A, Part II, line 14 .....  | <b>15</b> | 81.42 %                             |
| <b>16a 33 1/3% support test - 2018.</b> If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and <b>stop here.</b> The organization qualifies as a publicly supported organization .....  |           | <input checked="" type="checkbox"/> |
| <b>b 33 1/3% support test - 2017.</b> If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box and <b>stop here.</b> The organization qualifies as a publicly supported organization .....   |           | <input type="checkbox"/>            |
| <b>17a 10% -facts-and-circumstances test - 2018.</b> If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and <b>stop here.</b> Explain in Part VI how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization .....    |           | <input type="checkbox"/>            |
| <b>b 10% -facts-and-circumstances test - 2017.</b> If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and <b>stop here.</b> Explain in Part VI how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization ..... |           | <input type="checkbox"/>            |
| <b>18 Private foundation.</b> If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions .....  |           | <input type="checkbox"/>            |

Schedule A (Form 990 or 990-EZ) 2018



**Part III Support Schedule for Organizations Described in Section 509(a)(2)**

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

**Section A. Public Support**

| Calendar year (or fiscal year beginning in) ►   | (a) 2014 | (b) 2015 | (c) 2016 | (d) 2017 | (e) 2018 | (f) Total |
|---|----------|----------|----------|----------|----------|-----------|
| <b>1</b> Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.") .....   |          |          |          |          |          |           |
| <b>2</b> Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose ..... |          |          |          |          |          |           |
| <b>3</b> Gross receipts from activities that are not an unrelated trade or business under section 513 .....   |          |          |          |          |          |           |
| <b>4</b> Tax revenues levied for the organization's benefit and either paid to or expended on its behalf .....  |          |          |          |          |          |           |
| <b>5</b> The value of services or facilities furnished by a governmental unit to the organization without charge .....  |          |          |          |          |          |           |
| <b>6 Total.</b> Add lines 1 through 5 .....   |          |          |          |          |          |           |
| <b>7a</b> Amounts included on lines 1, 2, and 3 received from disqualified persons .....  |          |          |          |          |          |           |
| <b>b</b> Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year .....           |          |          |          |          |          |           |
| <b>c</b> Add lines 7a and 7b .....  |          |          |          |          |          |           |
| <b>8 Public support.</b> (Subtract line 7c from line 6.)  |          |          |          |          |          |           |

**Section B. Total Support**

| Calendar year (or fiscal year beginning in) ►  | (a) 2014 | (b) 2015 | (c) 2016 | (d) 2017 | (e) 2018 | (f) Total |
|--|----------|----------|----------|----------|----------|-----------|
| <b>9</b> Amounts from line 6 .....   |          |          |          |          |          |           |
| <b>10a</b> Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources ..... |          |          |          |          |          |           |
| <b>b</b> Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 .....                           |          |          |          |          |          |           |
| <b>c</b> Add lines 10a and 10b .....   |          |          |          |          |          |           |
| <b>11</b> Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on .....      |          |          |          |          |          |           |
| <b>12</b> Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.) .....                                  |          |          |          |          |          |           |
| <b>13 Total support.</b> (Add lines 9, 10c, 11, and 12.)   |          |          |          |          |          |           |

**14 First five years.** If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and **stop here** ..... ☐

**Section C. Computation of Public Support Percentage**

|   |           |   |
|---|-----------|---|
| <b>15</b> Public support percentage for 2018 (line 8, column (f), divided by line 13, column (f)) ..... | <b>15</b> | % |
| <b>16</b> Public support percentage from 2017 Schedule A, Part III, line 15 .....                       | <b>16</b> | % |

**Section D. Computation of Investment Income Percentage**

|  |           |   |
|--|-----------|---|
| <b>17</b> Investment income percentage for 2018 (line 10c, column (f), divided by line 13, column (f)) ..... | <b>17</b> | % |
| <b>18</b> Investment income percentage from 2017 Schedule A, Part III, line 17 .....                         | <b>18</b> | % |

**19a 33 1/3% support tests - 2018.** If the organization did not check the box on line 14, and line 15 is more than 33 1/3%, and line 17 is not more than 33 1/3%, check this box and **stop here**. The organization qualifies as a publicly supported organization ..... ☐

**b 33 1/3% support tests - 2017.** If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3%, and line 18 is not more than 33 1/3%, check this box and **stop here**. The organization qualifies as a publicly supported organization ..... ☐

**20 Private foundation.** If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions ..... ☐



**Part IV Supporting Organizations**

(Complete only if you checked a box in line 12 on Part I. If you checked 12a of Part I, complete Sections A and B. If you checked 12b of Part I, complete Sections A and C. If you checked 12c of Part I, complete Sections A, D, and E. If you checked 12d of Part I, complete Sections A and D, and complete Part V.)

**Section A. All Supporting Organizations**

|   | Yes | No |
|---|-----|----|
| <b>1</b> Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in <b>Part VI</b> how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.   |     |    |
| <b>2</b> Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in <b>Part VI</b> how the organization determined that the supported organization was described in section 509(a)(1) or (2).  |     |    |
| <b>3a</b> Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer (b) and (c) below.   |     |    |
| <b>b</b> Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in <b>Part VI</b> when and how the organization made the determination.  |     |    |
| <b>c</b> Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in <b>Part VI</b> what controls the organization put in place to ensure such use.   |     |    |
| <b>4a</b> Was any supported organization not organized in the United States ("foreign supported organization")? If "Yes," and if you checked 12a or 12b in Part I, answer (b) and (c) below.  |     |    |
| <b>b</b> Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in <b>Part VI</b> how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.   |     |    |
| <b>c</b> Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in <b>Part VI</b> what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.  |     |    |
| <b>5a</b> Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer (b) and (c) below (if applicable). Also, provide detail in <b>Part VI</b> , including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document). |     |    |
| <b>b</b> <b>Type I or Type II only.</b> Was any added or substituted supported organization part of a class already designated in the organization's organizing document?   |     |    |
| <b>c</b> <b>Substitutions only.</b> Was the substitution the result of an event beyond the organization's control?  |     |    |
| <b>6</b> Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in <b>Part VI</b> .  |     |    |
| <b>7</b> Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).  |     |    |
| <b>8</b> Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).  |     |    |
| <b>9a</b> Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes," provide detail in <b>Part VI</b> .  |     |    |
| <b>b</b> Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? If "Yes," provide detail in <b>Part VI</b> .  |     |    |
| <b>c</b> Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If "Yes," provide detail in <b>Part VI</b> .   |     |    |
| <b>10a</b> Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes," answer 10b below.   |     |    |
| <b>b</b> Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)   |     |    |



**Part IV Supporting Organizations** (continued)

|  | Yes | No |
|--|-----|----|
| <b>11</b> Has the organization accepted a gift or contribution from any of the following persons?  |     |    |
| <b>a</b> A person who directly or indirectly controls, either alone or together with persons described in (b) and (c) below, the governing body of a supported organization? |     |    |
| <b>11a</b>   |     |    |
| <b>b</b> A family member of a person described in (a) above?   |     |    |
| <b>11b</b>   |     |    |
| <b>c</b> A 35% controlled entity of a person described in (a) or (b) above? If "Yes" to a, b, or c, provide detail in <b>Part VI</b> .                                       |     |    |
| <b>11c</b>   |     |    |

**Section B. Type I Supporting Organizations**

|   | Yes | No |
|---|-----|----|
| <b>1</b> Did the directors, trustees, or membership of one or more supported organizations have the power to regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the tax year? If "No," describe in <b>Part VI</b> how the supported organization(s) effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported organization, describe how the powers to appoint and/or remove directors or trustees were allocated among the supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year. |     |    |
| <b>1</b>  |     |    |
| <b>2</b> Did the organization operate for the benefit of any supported organization other than the supported organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in <b>Part VI</b> how providing such benefit carried out the purposes of the supported organization(s) that operated, supervised, or controlled the supporting organization.   |     |    |
| <b>2</b>  |     |    |

**Section C. Type II Supporting Organizations**

|  | Yes | No |
|--|-----|----|
| <b>1</b> Were a majority of the organization's directors or trustees during the tax year also a majority of the directors or trustees of each of the organization's supported organization(s)? If "No," describe in <b>Part VI</b> how control or management of the supporting organization was vested in the same persons that controlled or managed the supported organization(s). |     |    |
| <b>1</b>   |     |    |

**Section D. All Type III Supporting Organizations**

|   | Yes | No |
|---|-----|----|
| <b>1</b> Did the organization provide to each of its supported organizations, by the last day of the fifth month of the organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the organization's governing documents in effect on the date of notification, to the extent not previously provided? |     |    |
| <b>1</b>  |     |    |
| <b>2</b> Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in <b>Part VI</b> how the organization maintained a close and continuous working relationship with the supported organization(s).   |     |    |
| <b>2</b>  |     |    |
| <b>3</b> By reason of the relationship described in (2), did the organization's supported organizations have a significant voice in the organization's investment policies and in directing the use of the organization's income or assets at all times during the tax year? If "Yes," describe in <b>Part VI</b> the role the organization's supported organizations played in this regard.  |     |    |
| <b>3</b>  |     |    |

**Section E. Type III Functionally Integrated Supporting Organizations**

- 1** Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instructions).
- a** ☐ The organization satisfied the Activities Test. Complete **line 2** below.
- b** ☐ The organization is the parent of each of its supported organizations. Complete **line 3** below.
- c** ☐ The organization supported a governmental entity. Describe in **Part VI** how you supported a government entity (see instructions).

**2 Activities Test. Answer (a) and (b) below.**

|   | Yes | No |
|---|-----|----|
| <b>a</b> Did substantially all of the organization's activities during the tax year directly further the exempt purposes of the supported organization(s) to which the organization was responsive? If "Yes," then in <b>Part VI</b> identify those supported organizations and explain how these activities directly furthered their exempt purposes, how the organization was responsive to those supported organizations, and how the organization determined that these activities constituted substantially all of its activities. |     |    |
| <b>2a</b>   |     |    |
| <b>b</b> Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more of the organization's supported organization(s) would have been engaged in? If "Yes," explain in <b>Part VI</b> the reasons for the organization's position that its supported organization(s) would have engaged in these activities but for the organization's involvement.  |     |    |
| <b>2b</b>   |     |    |
| <b>3 Parent of Supported Organizations. Answer (a) and (b) below.</b>   |     |    |
| <b>a</b> Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of each of the supported organizations? Provide details in <b>Part VI</b> .   |     |    |
| <b>3a</b>   |     |    |
| <b>b</b> Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each of its supported organizations? If "Yes," describe in <b>Part VI</b> the role played by the organization in this regard.   |     |    |
| <b>3b</b>   |     |    |



**Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations**

- 1** ☐ Check here if the organization satisfied the Integral Part Test as a qualifying trust on Nov. 20, 1970 (explain in Part VI.) **See instructions.** All other Type III non-functionally integrated supporting organizations must complete Sections A through E.

| Section A - Adjusted Net Income   |          | (A) Prior Year | (B) Current Year (optional) |
|---|----------|----------------|-----------------------------|
| <b>1</b> Net short-term capital gain  | <b>1</b> |                |                             |
| <b>2</b> Recoveries of prior-year distributions   | <b>2</b> |                |                             |
| <b>3</b> Other gross income (see instructions)  | <b>3</b> |                |                             |
| <b>4</b> Add lines 1 through 3  | <b>4</b> |                |                             |
| <b>5</b> Depreciation and depletion   | <b>5</b> |                |                             |
| <b>6</b> Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions) | <b>6</b> |                |                             |
| <b>7</b> Other expenses (see instructions)  | <b>7</b> |                |                             |
| <b>8 Adjusted Net Income</b> (subtract lines 5, 6, and 7 from line 4)   | <b>8</b> |                |                             |

| Section B - Minimum Asset Amount   |           | (A) Prior Year | (B) Current Year (optional) |
|--|-----------|----------------|-----------------------------|
| <b>1</b> Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year): |           |                |                             |
| <b>a</b> Average monthly value of securities   | <b>1a</b> |                |                             |
| <b>b</b> Average monthly cash balances   | <b>1b</b> |                |                             |
| <b>c</b> Fair market value of other non-exempt-use assets  | <b>1c</b> |                |                             |
| <b>d Total</b> (add lines 1a, 1b, and 1c)  | <b>1d</b> |                |                             |
| <b>e Discount</b> claimed for blockage or other factors (explain in detail in <b>Part VI</b> ):  |           |                |                             |
| <b>2</b> Acquisition indebtedness applicable to non-exempt-use assets  | <b>2</b>  |                |                             |
| <b>3</b> Subtract line 2 from line 1d  | <b>3</b>  |                |                             |
| <b>4</b> Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount, see instructions)                                  | <b>4</b>  |                |                             |
| <b>5</b> Net value of non-exempt-use assets (subtract line 4 from line 3)  | <b>5</b>  |                |                             |
| <b>6</b> Multiply line 5 by .035   | <b>6</b>  |                |                             |
| <b>7</b> Recoveries of prior-year distributions  | <b>7</b>  |                |                             |
| <b>8 Minimum Asset Amount</b> (add line 7 to line 6)   | <b>8</b>  |                |                             |

| Section C - Distributable Amount   |          |  | Current Year |
|--|----------|--|--------------|
| <b>1</b> Adjusted net income for prior year (from Section A, line 8, Column A)   | <b>1</b> |  |              |
| <b>2</b> Enter 85% of line 1   | <b>2</b> |  |              |
| <b>3</b> Minimum asset amount for prior year (from Section B, line 8, Column A)  | <b>3</b> |  |              |
| <b>4</b> Enter greater of line 2 or line 3   | <b>4</b> |  |              |
| <b>5</b> Income tax imposed in prior year  | <b>5</b> |  |              |
| <b>6 Distributable Amount.</b> Subtract line 5 from line 4, unless subject to emergency temporary reduction (see instructions)   | <b>6</b> |  |              |
| <b>7</b> <input type="checkbox"/> Check here if the current year is the organization's first as a non-functionally integrated Type III supporting organization (see instructions). |          |  |              |



THE CORPORATION FOR JEFFERSON'S

Schedule A (Form 990 or 990-EZ) 2018

POPLAR FOREST

54-1258296 Page 7

**Part V** Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations (continued)

| Section D - Distributions   | Current Year |
|---|--------------|
| <b>1</b> Amounts paid to supported organizations to accomplish exempt purposes  |              |
| <b>2</b> Amounts paid to perform activity that directly furthers exempt purposes of supported organizations, in excess of income from activity              |              |
| <b>3</b> Administrative expenses paid to accomplish exempt purposes of supported organizations  |              |
| <b>4</b> Amounts paid to acquire exempt-use assets  |              |
| <b>5</b> Qualified set-aside amounts (prior IRS approval required)  |              |
| <b>6</b> Other distributions (describe in <b>Part VI</b> ). See instructions.   |              |
| <b>7</b> <b>Total annual distributions.</b> Add lines 1 through 6.  |              |
| <b>8</b> Distributions to attentive supported organizations to which the organization is responsive (provide details in <b>Part VI</b> ). See instructions. |              |
| <b>9</b> Distributable amount for 2018 from Section C, line 6   |              |
| <b>10</b> Line 8 amount divided by line 9 amount  |              |

| Section E - Distribution Allocations (see instructions)  | (i)<br>Excess Distributions | (ii)<br>Underdistributions<br>Pre-2018 | (iii)<br>Distributable<br>Amount for 2018 |
|--|-----------------------------|--|---|
| <b>1</b> Distributable amount for 2018 from Section C, line 6  |                             |  |   |
| <b>2</b> Underdistributions, if any, for years prior to 2018 (reasonable cause required- explain in <b>Part VI</b> ). See instructions.  |                             |  |   |
| <b>3</b> Excess distributions carryover, if any, to 2018   |                             |  |   |
| <b>a</b> From 2013   |                             |  |   |
| <b>b</b> From 2014   |                             |  |   |
| <b>c</b> From 2015   |                             |  |   |
| <b>d</b> From 2016   |                             |  |   |
| <b>e</b> From 2017   |                             |  |   |
| <b>f</b> <b>Total</b> of lines 3a through e  |                             |  |   |
| <b>g</b> Applied to underdistributions of prior years  |                             |  |   |
| <b>h</b> Applied to 2018 distributable amount  |                             |  |   |
| <b>i</b> Carryover from 2013 not applied (see instructions)  |                             |  |   |
| <b>j</b> Remainder. Subtract lines 3g, 3h, and 3i from 3f.   |                             |  |   |
| <b>4</b> Distributions for 2018 from Section D, line 7: \$   |                             |  |   |
| <b>a</b> Applied to underdistributions of prior years  |                             |  |   |
| <b>b</b> Applied to 2018 distributable amount  |                             |  |   |
| <b>c</b> Remainder. Subtract lines 4a and 4b from 4.   |                             |  |   |
| <b>5</b> Remaining underdistributions for years prior to 2018, if any. Subtract lines 3g and 4a from line 2. For result greater than zero, explain in <b>Part VI</b> . See instructions. |                             |  |   |
| <b>6</b> Remaining underdistributions for 2018. Subtract lines 3h and 4b from line 1. For result greater than zero, explain in <b>Part VI</b> . See instructions.                        |                             |  |   |
| <b>7</b> <b>Excess distributions carryover to 2019.</b> Add lines 3j and 4c.   |                             |  |   |
| <b>8</b> Breakdown of line 7:  |                             |  |   |
| <b>a</b> Excess from 2014  |                             |  |   |
| <b>b</b> Excess from 2015  |                             |  |   |
| <b>c</b> Excess from 2016  |                             |  |   |
| <b>d</b> Excess from 2017  |                             |  |   |
| <b>e</b> Excess from 2018  |                             |  |   |

Schedule A (Form 990 or 990-EZ) 2018



**Part VI**

**Supplemental Information.** Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; Part III, line 12; Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section B, lines 1 and 2; Part IV, Section C, line 1; Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a, and 3b; Part V, line 1; Part V, Section B, line 1e; Part V, Section D, lines 5, 6, and 8; and Part V, Section E, lines 2, 5, and 6. Also complete this part for any additional information.  
(See instructions.)

public disclosure copy



**SCHEDULE D**  
**(Form 990)**

Department of the Treasury  
Internal Revenue Service

**Supplemental Financial Statements**

▶ **Complete if the organization answered "Yes" on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.**

▶ **Attach to Form 990.**

▶ **Go to [www.irs.gov/Form990](http://www.irs.gov/Form990) for instructions and the latest information.**

OMB No. 1545-0047

**2018**

**Open to Public Inspection**

**Name of the organization** THE CORPORATION FOR JEFFERSON'S  
POPLAR FOREST

**Employer identification number**  
54-1258296

**Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts.** Complete if the organization answered "Yes" on Form 990, Part IV, line 6.

|   | (a) Donor advised funds      | (b) Funds and other accounts |
|---|------------------------------|------------------------------|
| 1 Total number at end of year .....   |                              |                              |
| 2 Aggregate value of contributions to (during year) .....   |                              |                              |
| 3 Aggregate value of grants from (during year) .....  |                              |                              |
| 4 Aggregate value at end of year .....  |                              |                              |
| 5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? .....  | <input type="checkbox"/> Yes | <input type="checkbox"/> No  |
| 6 Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? ..... | <input type="checkbox"/> Yes | <input type="checkbox"/> No  |

**Part II Conservation Easements.** Complete if the organization answered "Yes" on Form 990, Part IV, line 7.

1 Purpose(s) of conservation easements held by the organization (check all that apply).

|  |   |
|--|---|
| <input type="checkbox"/> Preservation of land for public use (e.g., recreation or education) | <input type="checkbox"/> Preservation of a historically important land area |
| <input type="checkbox"/> Protection of natural habitat                                       | <input type="checkbox"/> Preservation of a certified historic structure     |
| <input type="checkbox"/> Preservation of open space  |   |

2 Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year.

|  | Held at the End of the Tax Year |
|--|---------------------------------|
| a Total number of conservation easements .....   | 2a                              |
| b Total acreage restricted by conservation easements .....   | 2b                              |
| c Number of conservation easements on a certified historic structure included in (a) .....   | 2c                              |
| d Number of conservation easements included in (c) acquired after 7/25/06, and not on a historic structure listed in the National Register ..... | 2d                              |

3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year ▶ .....

4 Number of states where property subject to conservation easement is located ▶ .....

5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? .....

☐ Yes ☐ No

6 Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year ▶ .....

7 Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year ▶ \$ .....

8 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)? .....

☐ Yes ☐ No

9 In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements.

**Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets.**

Complete if the organization answered "Yes" on Form 990, Part IV, line 8.

1a If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items.

b If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items:

(i) Revenue included on Form 990, Part VIII, line 1 .....

(ii) Assets included in Form 990, Part X .....

2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items:

a Revenue included on Form 990, Part VIII, line 1 .....

b Assets included in Form 990, Part X .....



**THE CORPORATION FOR JEFFERSON'S  
POPLAR FOREST**

**Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets** (continued)

**3** Using the organization's acquisition, accession, and other records, check any of the following that are a significant use of its collection items (check all that apply):

- a** ☒ Public exhibition **d** ☐ Loan or exchange programs  
**b** ☒ Scholarly research **e** ☐ Other \_\_\_\_\_  
**c** ☒ Preservation for future generations

**4** Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII.

**5** During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection? ☐ Yes ☒ No

**Part IV Escrow and Custodial Arrangements.** Complete if the organization answered "Yes" on Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

**1a** Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X? ☐ Yes ☐ No

**b** If "Yes," explain the arrangement in Part XIII and complete the following table:

|  | Amount    |
|--|-----------|
| <b>c</b> Beginning balance             | <b>1c</b> |
| <b>d</b> Additions during the year     | <b>1d</b> |
| <b>e</b> Distributions during the year | <b>1e</b> |
| <b>f</b> Ending balance                | <b>1f</b> |

**2a** Did the organization include an amount on Form 990, Part X, line 21, for escrow or custodial account liability? ☐ Yes ☐ No

**b** If "Yes," explain the arrangement in Part XIII. Check here if the explanation has been provided on Part XIII ☐

**Part V Endowment Funds.** Complete if the organization answered "Yes" on Form 990, Part IV, line 10.

|   | (a) Current year | (b) Prior year | (c) Two years back | (d) Three years back | (e) Four years back |
|---|------------------|----------------|--------------------|----------------------|---------------------|
| <b>1a</b> Beginning of year balance                     | 1,648,348.       | 1,486,791.     | 1,456,749.         | 1,560,544.           | 1,567,969.          |
| <b>b</b> Contributions                                  |                  |                |                    |                      |                     |
| <b>c</b> Net investment earnings, gains, and losses     | -76,640.         | 227,901.       | 95,761.            | -40,280.             | 54,255.             |
| <b>d</b> Grants or scholarships                         |                  |                |                    |                      |                     |
| <b>e</b> Other expenditures for facilities and programs | 65,545.          | 66,344.        | 65,719.            | 63,515.              | 61,680.             |
| <b>f</b> Administrative expenses                        |                  |                |                    |                      |                     |
| <b>g</b> End of year balance                            | 1,506,163.       | 1,648,348.     | 1,486,791.         | 1,456,749.           | 1,560,544.          |

**2** Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as:

- a** Board designated or quasi-endowment **▶** 92.54 %  
**b** Permanent endowment **▶** 7.14 %  
**c** Temporarily restricted endowment **▶** .32 %

The percentages on lines 2a, 2b, and 2c should equal 100%.

**3a** Are there endowment funds not in the possession of the organization that are held and administered for the organization by:

|   | Yes       | No       |
|---|-----------|----------|
| <b>(i)</b> unrelated organizations  |           | <b>X</b> |
| <b>(ii)</b> related organizations   |           | <b>X</b> |
| <b>b</b> If "Yes" on line 3a(ii), are the related organizations listed as required on Schedule R? | <b>3b</b> |          |

**4** Describe in Part XIII the intended uses of the organization's endowment funds.

**Part VI Land, Buildings, and Equipment.**

Complete if the organization answered "Yes" on Form 990, Part IV, line 11a. See Form 990, Part X, line 10.

| Description of property  | (a) Cost or other basis (investment) | (b) Cost or other basis (other) | (c) Accumulated depreciation | (d) Book value |
|--|--------------------------------------|---------------------------------|------------------------------|----------------|
| <b>1a</b> Land   |                                      | 5,667,799.                      |                              | 5,667,799.     |
| <b>b</b> Buildings   |                                      | 10,270,331.                     | 4,368,244.                   | 5,902,087.     |
| <b>c</b> Leasehold improvements  |                                      |                                 |                              |                |
| <b>d</b> Equipment   |                                      | 518,604.                        | 404,001.                     | 114,603.       |
| <b>e</b> Other   |                                      | 701,652.                        | 342,837.                     | 358,815.       |
| <b>Total.</b> Add lines 1a through 1e. (Column (d) must equal Form 990, Part X, column (B), line 10c.) |                                      |                                 |                              | 12,043,304.    |



THE CORPORATION FOR JEFFERSON'S  
POPLAR FOREST

Schedule D (Form 990) 2018

54-1258296 Page 3

**Part VII Investments - Other Securities.**

Complete if the organization answered "Yes" on Form 990, Part IV, line 11b. See Form 990, Part X, line 12.

| (a) Description of security or category (including name of security)      | (b) Book value | (c) Method of valuation: Cost or end-of-year market value |
|---|----------------|---|
| (1) Financial derivatives .....   |                |   |
| (2) Closely-held equity interests .....                                   |                |   |
| (3) Other .....   |                |   |
| (A) .....   |                |   |
| (B) .....   |                |   |
| (C) .....   |                |   |
| (D) .....   |                |   |
| (E) .....   |                |   |
| (F) .....   |                |   |
| (G) .....   |                |   |
| (H) .....   |                |   |
| <b>Total.</b> (Col. (b) must equal Form 990, Part X, col. (B) line 12.) ▶ |                |   |

**Part VIII Investments - Program Related.**

Complete if the organization answered "Yes" on Form 990, Part IV, line 11c. See Form 990, Part X, line 13.

| (a) Description of investment   | (b) Book value | (c) Method of valuation: Cost or end-of-year market value |
|---|----------------|---|
| (1) .....   |                |   |
| (2) .....   |                |   |
| (3) .....   |                |   |
| (4) .....   |                |   |
| (5) .....   |                |   |
| (6) .....   |                |   |
| (7) .....   |                |   |
| (8) .....   |                |   |
| (9) .....   |                |   |
| <b>Total.</b> (Col. (b) must equal Form 990, Part X, col. (B) line 13.) ▶ |                |   |

**Part IX Other Assets.**

Complete if the organization answered "Yes" on Form 990, Part IV, line 11d. See Form 990, Part X, line 15.

| (a) Description   | (b) Book value |
|---|----------------|
| (1) .....   |                |
| (2) .....   |                |
| (3) .....   |                |
| (4) .....   |                |
| (5) .....   |                |
| (6) .....   |                |
| (7) .....   |                |
| (8) .....   |                |
| (9) .....   |                |
| <b>Total.</b> (Column (b) must equal Form 990, Part X, col. (B) line 15.) ▶ |                |

**Part X Other Liabilities.**

Complete if the organization answered "Yes" on Form 990, Part IV, line 11e or 11f. See Form 990, Part X, line 25.

| 1. (a) Description of liability   | (b) Book value |  |
|---|----------------|--|
| (1) Federal income taxes  |                |  |
| (2) .....   |                |  |
| (3) .....   |                |  |
| (4) .....   |                |  |
| (5) .....   |                |  |
| (6) .....   |                |  |
| (7) .....   |                |  |
| (8) .....   |                |  |
| (9) .....   |                |  |
| <b>Total.</b> (Column (b) must equal Form 990, Part X, col. (B) line 25.) ▶ |                |  |

2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740). Check here if the text of the footnote has been provided in Part XIII ☐

Schedule D (Form 990) 2018



**THE CORPORATION FOR JEFFERSON'S  
POPLAR FOREST**

**Part XI Reconciliation of Revenue per Audited Financial Statements With Revenue per Return.**

Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.

|          |  |           |            |
|----------|--|-----------|------------|
| <b>1</b> | Total revenue, gains, and other support per audited financial statements                       | <b>1</b>  | 1,828,700. |
| <b>2</b> | Amounts included on line 1 but not on Form 990, Part VIII, line 12:                            |           |            |
| <b>a</b> | Net unrealized gains (losses) on investments   | <b>2a</b> | -150,778.  |
| <b>b</b> | Donated services and use of facilities   | <b>2b</b> | 15,120.    |
| <b>c</b> | Recoveries of prior year grants  | <b>2c</b> |            |
| <b>d</b> | Other (Describe in Part XIII.)   | <b>2d</b> | 293,944.   |
| <b>e</b> | Add lines <b>2a</b> through <b>2d</b>  | <b>2e</b> | 158,286.   |
| <b>3</b> | Subtract line <b>2e</b> from line <b>1</b>   | <b>3</b>  | 1,670,414. |
| <b>4</b> | Amounts included on Form 990, Part VIII, line 12, but not on line 1:                           |           |            |
| <b>a</b> | Investment expenses not included on Form 990, Part VIII, line 7b                               | <b>4a</b> |            |
| <b>b</b> | Other (Describe in Part XIII.)   | <b>4b</b> | 16,137.    |
| <b>c</b> | Add lines <b>4a</b> and <b>4b</b>  | <b>4c</b> | 16,137.    |
| <b>5</b> | Total revenue. Add lines <b>3</b> and <b>4c</b> . (This must equal Form 990, Part I, line 12.) | <b>5</b>  | 1,686,551. |

**Part XII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return.**

Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.

|          |   |           |            |
|----------|---|-----------|------------|
| <b>1</b> | Total expenses and losses per audited financial statements                                      | <b>1</b>  | 2,382,688. |
| <b>2</b> | Amounts included on line 1 but not on Form 990, Part IX, line 25:                               |           |            |
| <b>a</b> | Donated services and use of facilities  | <b>2a</b> |            |
| <b>b</b> | Prior year adjustments  | <b>2b</b> |            |
| <b>c</b> | Other losses  | <b>2c</b> |            |
| <b>d</b> | Other (Describe in Part XIII.)  | <b>2d</b> | 293,944.   |
| <b>e</b> | Add lines <b>2a</b> through <b>2d</b>   | <b>2e</b> | 293,944.   |
| <b>3</b> | Subtract line <b>2e</b> from line <b>1</b>  | <b>3</b>  | 2,088,744. |
| <b>4</b> | Amounts included on Form 990, Part IX, line 25, but not on line 1:                              |           |            |
| <b>a</b> | Investment expenses not included on Form 990, Part VIII, line 7b                                | <b>4a</b> |            |
| <b>b</b> | Other (Describe in Part XIII.)  | <b>4b</b> | 16,137.    |
| <b>c</b> | Add lines <b>4a</b> and <b>4b</b>   | <b>4c</b> | 16,137.    |
| <b>5</b> | Total expenses. Add lines <b>3</b> and <b>4c</b> . (This must equal Form 990, Part I, line 18.) | <b>5</b>  | 2,104,881. |

**Part XIII Supplemental Information.**

Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

**PART III, LINE 4:**

PART OF THE ORGANIZATION'S COLLECTIONS FIT INTO THE RESTORATION PROCESS

(THE ANTIQUE TOOLS ARE USED TO DEMONSTRATE THE WOODWORKING PROCESS).

HOWEVER, THE MAJORITY OF THE COLLECTION IS JEFFERSON-ERA FURNITURE AND

LETTERS WRITTEN BY MR. JEFFERSON. THE COLLECTIONS FURTHER THE EXEMPT

PURPOSE BY EDUCATING THE PUBLIC ABOUT THOMAS JEFFERSON AND PLANTATION LIFE

IN COLONIAL TIMES.

**PART XI, LINE 2D - OTHER ADJUSTMENTS:**

RENTAL EXPENSES NETTED ON RETURN 148,789.

COST GOODS SOLD 63,166.

FUNDRAISING EXPENSES NETTED ON RETURN 81,989.



|  |         |
|--|---------|
| INVESTMENT EXPENSES NETTED ON FINANCIALS | 16,137. |
|--|---------|



Department of the Treasury  
Internal Revenue Service

**Complete if the organization answered "Yes" on Form 990, Part IV, line 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.**

OMB No. 1545-0047

# 2018

### Open to Public Inspection

▶ **Attach to Form 990 or Form 990-EZ.**

► Go to [www.irs.gov/Form990](http://www.irs.gov/Form990) for instructions and the latest information.

Name of the organization THE CORPORATION FOR JEFFERSON'S  
POPLAR FOREST

|                                |
|--------------------------------|
| Employer identification number |
| 54-1258296                     |

## Part I

**Fundraising Activities.** Complete if the organization answered "Yes" on Form 990, Part IV, line 17. Form 990-EZ filers are not required to complete this part.

- 1** Indicate whether the organization raised funds through any of the following activities. Check all that apply.

- a ☐ Mail solicitations  
b ☐ Internet and email solicitations  
c ☐ Phone solicitations  
d ☐ In-person solicitations  
e ☐ Solicitation of non-government grants  
f ☐ Solicitation of government grants  
g ☐ Special fundraising events

- 2 a** Did the organization have a written or oral agreement with any individual (including officers, directors, trustees, or key employees listed in Form 990, Part VII) or entity in connection with professional fundraising services?

☐ Yes☐ No

- b** If "Yes," list the 10 highest paid individuals or entities (fundraisers) pursuant to agreements under which the fundraiser is to be compensated at least \$5,000 by the organization.

| (i) Name and address of individual or entity (fundraiser) | (ii) Activity | (iii) Did fundraiser have custody or control of contributions? |    | (iv) Gross receipts from activity | (v) Amount paid to (or retained by) fundraiser listed in col. (i) | (vi) Amount paid to (or retained by) organization |
|---|---------------|--|----|-----------------------------------|---|---|
|   |               | Yes  | No |                                   |   |   |
|   |               |  |    |                                   |   |   |
|   |               |  |    |                                   |   |   |
|   |               |  |    |                                   |   |   |
|   |               |  |    |                                   |   |   |
|   |               |  |    |                                   |   |   |
|   |               |  |    |                                   |   |   |
|   |               |  |    |                                   |   |   |
|   |               |  |    |                                   |   |   |
|   |               |  |    |                                   |   |   |
|   |               |  |    |                                   |   |   |
| Total .....   |               |  |    |                                   |   |   |

- 3** List all states in which the organization is registered or licensed to solicit contributions or has been notified it is exempt from registration or licensing.



**THE CORPORATION FOR JEFFERSON'S**

Schedule G (Form 990 or 990-EZ) 2018 **POPLAR FOREST**

**54-1258296** Page **2**

**Part II Fundraising Events.** Complete if the organization answered "Yes" on Form 990, Part IV, line 18, or reported more than \$15,000 of fundraising event contributions and gross income on Form 990-EZ, lines 1 and 6b. List events with gross receipts greater than \$5,000.

|                 |  | (a) Event #1<br><b>WINE<br/>FESTIVAL</b> | (b) Event #2<br><b>BEER TASTING<br/>EVENT</b> | (c) Other events<br><b>2</b> | (d) Total events<br>(add col. (a) through<br>col. (c)) |
|-----------------|--|--|---|------------------------------|--|
|                 |  | (event type)                             | (event type)                                  | (total number)               |  |
| Revenue         | <b>1</b> Gross receipts .....  | 77,196.                                  | 27,018.                                       | 16,921.                      | 121,135.   |
|                 | <b>2</b> Less: Contributions .....   | 21,705.                                  | 3,611.  | 1,575.                       | 26,891.  |
|                 | <b>3</b> Gross income (line 1 minus line 2) .....                            | 55,491.                                  | 23,407.                                       | 15,346.                      | 94,244.  |
| Direct Expenses | <b>4</b> Cash prizes .....   |  |   |                              |  |
|                 | <b>5</b> Noncash prizes .....  |  |   |                              |  |
|                 | <b>6</b> Rent/facility costs .....   | 19,804.                                  | 6,276.  | 3,881.                       | 29,961.  |
|                 | <b>7</b> Food and beverages .....  | 1,992.                                   | 4,449.  | 163.                         | 6,604.   |
|                 | <b>8</b> Entertainment .....   |  |   |                              |  |
|                 | <b>9</b> Other direct expenses .....   | 19,750.                                  | 17,153.                                       | 8,521.                       | 45,424.  |
|                 | <b>10</b> Direct expense summary. Add lines 4 through 9 in column (d) .....  |  |   |                              | 81,989.  |
|                 | <b>11</b> Net income summary. Subtract line 10 from line 3, column (d) ..... |  |   |                              | 12,255.  |

**Part III Gaming.** Complete if the organization answered "Yes" on Form 990, Part IV, line 19, or reported more than \$15,000 on Form 990-EZ, line 6a.

|                 |   | (a) Bingo   | (b) Pull tabs/instant<br>bingo/progressive bingo                    | (c) Other gaming  | (d) Total gaming (add<br>col. (a) through col. (c)) |
|-----------------|---|---|---|---|---|
|                 |   |   |   |   |   |
| Revenue         | <b>1</b> Gross revenue .....  |   |   |   |   |
|                 |   |   |   |   |   |
| Direct Expenses | <b>2</b> Cash prizes .....  |   |   |   |   |
|                 | <b>3</b> Noncash prizes .....   |   |   |   |   |
|                 | <b>4</b> Rent/facility costs .....  |   |   |   |   |
|                 | <b>5</b> Other direct expenses .....  |   |   |   |   |
|                 |   |   |   |   |   |
|                 | <b>6</b> Volunteer labor .....  | <input type="checkbox"/> Yes _____ %<br><input type="checkbox"/> No | <input type="checkbox"/> Yes _____ %<br><input type="checkbox"/> No | <input type="checkbox"/> Yes _____ %<br><input type="checkbox"/> No |   |
|                 | <b>7</b> Direct expense summary. Add lines 2 through 5 in column (d) .....        |   |   |   |   |
|                 | <b>8</b> Net gaming income summary. Subtract line 7 from line 1, column (d) ..... |   |   |   |   |

**9** Enter the state(s) in which the organization conducts gaming activities: \_\_\_\_\_

**a** Is the organization licensed to conduct gaming activities in each of these states? ☐ Yes ☐ No

**b** If "No," explain: \_\_\_\_\_

**10a** Were any of the organization's gaming licenses revoked, suspended, or terminated during the tax year? ☐ Yes ☐ No

**b** If "Yes," explain: \_\_\_\_\_



**THE CORPORATION FOR JEFFERSON'S**

Schedule G (Form 990 or 990-EZ) 2018 **POPLAR FOREST**

**54-1258296** Page **3**

- 11** Does the organization conduct gaming activities with nonmembers? ☐ Yes ☐ No
- 12** Is the organization a grantor, beneficiary or trustee of a trust, or a member of a partnership or other entity formed to administer charitable gaming? ☐ Yes ☐ No
- 13** Indicate the percentage of gaming activity conducted in:
- |                                      |            |   |
|--------------------------------------|------------|---|
| <b>a</b> The organization's facility | <b>13a</b> | % |
| <b>b</b> An outside facility         | <b>13b</b> | % |
- 14** Enter the name and address of the person who prepares the organization's gaming/special events books and records:

Name ▶ \_\_\_\_\_

Address ▶ \_\_\_\_\_

- 15a** Does the organization have a contract with a third party from whom the organization receives gaming revenue? ☐ Yes ☐ No

**b** If "Yes," enter the amount of gaming revenue received by the organization ▶ \$ \_\_\_\_\_ and the amount of gaming revenue retained by the third party ▶ \$ \_\_\_\_\_

**c** If "Yes," enter name and address of the third party:

Name ▶ \_\_\_\_\_

Address ▶ \_\_\_\_\_

- 16** Gaming manager information:

Name ▶ \_\_\_\_\_

Gaming manager compensation ▶ \$ \_\_\_\_\_

Description of services provided ▶ \_\_\_\_\_

☐ Director/officer      ☐ Employee      ☐ Independent contractor

- 17** Mandatory distributions:

**a** Is the organization required under state law to make charitable distributions from the gaming proceeds to retain the state gaming license? ☐ Yes ☐ No

**b** Enter the amount of distributions required under state law to be distributed to other exempt organizations or spent in the organization's own exempt activities during the tax year ▶ \$ \_\_\_\_\_

**Part IV Supplemental Information.** Provide the explanations required by Part I, line 2b, columns (iii) and (v); and Part III, lines 9, 9b, 10b, 15b, 15c, 16, and 17b, as applicable. Also provide any additional information. See instructions.



**Part IV** Supplemental Information *(continued)*

public disclosure copy



**SCHEDULE J  
(Form 990)**

Department of the Treasury  
Internal Revenue Service

**Compensation Information**

For certain Officers, Directors, Trustees, Key Employees, and Highest  
Compensated Employees

▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 23.

▶ Attach to Form 990.

▶ Go to [www.irs.gov/Form990](http://www.irs.gov/Form990) for instructions and the latest information.

OMB No. 1545-0047

**2018**

Open to Public  
Inspection

|                          |  |  |
|--------------------------|--|--|
| Name of the organization | THE CORPORATION FOR JEFFERSON'S<br>POPLAR FOREST | Employer identification number<br>54-1258296 |
|--------------------------|--|--|

**Part I Questions Regarding Compensation**

|  | Yes   | No   |  |  |  |   |   |  |  |  |
|--|---|--|--|--|--|---|---|--|--|--|
| <b>1a</b> Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items. <table style="width:100%; margin-top: 5px;"> <tr> <td><input type="checkbox"/> First-class or charter travel</td> <td><input type="checkbox"/> Housing allowance or residence for personal use</td> </tr> <tr> <td><input type="checkbox"/> Travel for companions</td> <td><input type="checkbox"/> Payments for business use of personal residence</td> </tr> <tr> <td><input type="checkbox"/> Tax indemnification and gross-up payments</td> <td><input type="checkbox"/> Health or social club dues or initiation fees</td> </tr> <tr> <td><input type="checkbox"/> Discretionary spending account</td> <td><input type="checkbox"/> Personal services (such as maid, chauffeur, chef)</td> </tr> </table> | <input type="checkbox"/> First-class or charter travel                              | <input type="checkbox"/> Housing allowance or residence for personal use | <input type="checkbox"/> Travel for companions               | <input type="checkbox"/> Payments for business use of personal residence | <input type="checkbox"/> Tax indemnification and gross-up payments | <input type="checkbox"/> Health or social club dues or initiation fees              | <input type="checkbox"/> Discretionary spending account | <input type="checkbox"/> Personal services (such as maid, chauffeur, chef) |  |  |
| <input type="checkbox"/> First-class or charter travel   | <input type="checkbox"/> Housing allowance or residence for personal use            |  |  |  |  |   |   |  |  |  |
| <input type="checkbox"/> Travel for companions   | <input type="checkbox"/> Payments for business use of personal residence            |  |  |  |  |   |   |  |  |  |
| <input type="checkbox"/> Tax indemnification and gross-up payments   | <input type="checkbox"/> Health or social club dues or initiation fees              |  |  |  |  |   |   |  |  |  |
| <input type="checkbox"/> Discretionary spending account  | <input type="checkbox"/> Personal services (such as maid, chauffeur, chef)          |  |  |  |  |   |   |  |  |  |
| <b>b</b> If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain .....  | <b>1b</b>   |  |  |  |  |   |   |  |  |  |
| <b>2</b> Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, trustees, and officers, including the CEO/Executive Director, regarding the items checked on line 1a? .....  | <b>2</b>  |  |  |  |  |   |   |  |  |  |
| <b>3</b> Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III. <table style="width:100%; margin-top: 5px;"> <tr> <td><input type="checkbox"/> Compensation committee</td> <td><input checked="" type="checkbox"/> Written employment contract</td> </tr> <tr> <td><input type="checkbox"/> Independent compensation consultant</td> <td><input type="checkbox"/> Compensation survey or study</td> </tr> <tr> <td><input type="checkbox"/> Form 990 of other organizations</td> <td><input checked="" type="checkbox"/> Approval by the board or compensation committee</td> </tr> </table>  | <input type="checkbox"/> Compensation committee                                     | <input checked="" type="checkbox"/> Written employment contract          | <input type="checkbox"/> Independent compensation consultant | <input type="checkbox"/> Compensation survey or study                    | <input type="checkbox"/> Form 990 of other organizations           | <input checked="" type="checkbox"/> Approval by the board or compensation committee |   |  |  |  |
| <input type="checkbox"/> Compensation committee  | <input checked="" type="checkbox"/> Written employment contract                     |  |  |  |  |   |   |  |  |  |
| <input type="checkbox"/> Independent compensation consultant   | <input type="checkbox"/> Compensation survey or study                               |  |  |  |  |   |   |  |  |  |
| <input type="checkbox"/> Form 990 of other organizations   | <input checked="" type="checkbox"/> Approval by the board or compensation committee |  |  |  |  |   |   |  |  |  |
| <b>4</b> During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization:  |   |  |  |  |  |   |   |  |  |  |
| <b>a</b> Receive a severance payment or change-of-control payment? .....   | <b>4a</b>   | X  |  |  |  |   |   |  |  |  |
| <b>b</b> Participate in, or receive payment from, a supplemental nonqualified retirement plan? .....   | <b>4b</b>   | X  |  |  |  |   |   |  |  |  |
| <b>c</b> Participate in, or receive payment from, an equity-based compensation arrangement? .....  | <b>4c</b>   | X  |  |  |  |   |   |  |  |  |
| If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.  |   |  |  |  |  |   |   |  |  |  |
| <b>Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.</b>  |   |  |  |  |  |   |   |  |  |  |
| <b>5</b> For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of:  |   |  |  |  |  |   |   |  |  |  |
| <b>a</b> The organization? .....   | <b>5a</b>   | X  |  |  |  |   |   |  |  |  |
| <b>b</b> Any related organization? .....   | <b>5b</b>   | X  |  |  |  |   |   |  |  |  |
| If "Yes" on line 5a or 5b, describe in Part III.   |   |  |  |  |  |   |   |  |  |  |
| <b>6</b> For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of:  |   |  |  |  |  |   |   |  |  |  |
| <b>a</b> The organization? .....   | <b>6a</b>   | X  |  |  |  |   |   |  |  |  |
| <b>b</b> Any related organization? .....   | <b>6b</b>   | X  |  |  |  |   |   |  |  |  |
| If "Yes" on line 6a or 6b, describe in Part III.   |   |  |  |  |  |   |   |  |  |  |
| <b>7</b> For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments not described on lines 5 and 6? If "Yes," describe in Part III .....   | <b>7</b>  | X  |  |  |  |   |   |  |  |  |
| <b>8</b> Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III .....   | <b>8</b>  | X  |  |  |  |   |   |  |  |  |
| <b>9</b> If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53.4958-6(c)? .....  | <b>9</b>  |  |  |  |  |   |   |  |  |  |

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2018



**Note:** The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

[illegible]



THE CORPORATION FOR JEFFERSON'S  
POPLAR FOREST

54-1258296

**Part III** Supplemental Information

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

public disclosure copy



**SCHEDULE M**  
**(Form 990)**

Department of the Treasury  
Internal Revenue Service

**Noncash Contributions**

OMB No. 1545-0047

**2018**

Open to Public  
Inspection

- ▶ **Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30.**  
▶ **Attach to Form 990.**  
▶ **Go to [www.irs.gov/Form990](http://www.irs.gov/Form990) for instructions and the latest information.**

Name of the organization **THE CORPORATION FOR JEFFERSON'S POPLAR FOREST** Employer identification number **54-1258296**

**Part I** **Types of Property**

|   | (a)<br>Check if<br>applicable | (b)<br>Number of<br>contributions or<br>items contributed | (c)<br>Noncash contribution<br>amounts reported on<br>Form 990, Part VIII, line 1g | (d)<br>Method of determining<br>noncash contribution amounts |
|---|-------------------------------|---|--|--|
| 1 Art - Works of art .....  |                               |   |  |  |
| 2 Art - Historical treasures .....                                    |                               |   |  |  |
| 3 Art - Fractional interests .....                                    |                               |   |  |  |
| 4 Books and publications .....  |                               |   |  |  |
| 5 Clothing and household goods .....                                  |                               |   |  |  |
| 6 Cars and other vehicles .....                                       |                               |   |  |  |
| 7 Boats and planes .....  |                               |   |  |  |
| 8 Intellectual property .....   |                               |   |  |  |
| 9 Securities - Publicly traded .....                                  | X                             | 11  | 118,421.   | FAIR MARKET VALUE  |
| 10 Securities - Closely held stock .....                              |                               |   |  |  |
| 11 Securities - Partnership, LLC, or<br>trust interests .....         |                               |   |  |  |
| 12 Securities - Miscellaneous .....                                   |                               |   |  |  |
| 13 Qualified conservation contribution -<br>Historic structures ..... |                               |   |  |  |
| 14 Qualified conservation contribution - Other .....                  |                               |   |  |  |
| 15 Real estate - Residential .....                                    |                               |   |  |  |
| 16 Real estate - Commercial .....                                     |                               |   |  |  |
| 17 Real estate - Other .....  |                               |   |  |  |
| 18 Collectibles .....   |                               |   |  |  |
| 19 Food inventory .....   |                               |   |  |  |
| 20 Drugs and medical supplies .....                                   |                               |   |  |  |
| 21 Taxidermy .....  |                               |   |  |  |
| 22 Historical artifacts .....   |                               |   |  |  |
| 23 Scientific specimens .....   |                               |   |  |  |
| 24 Archeological artifacts .....                                      |                               |   |  |  |
| 25 Other ▶ ( <b>SUPPLIES</b> ) .....                                  | X                             | 4   | 2,114.   | FAIR MARKET VALUE  |
| 26 Other ▶ ( ) .....  |                               |   |  |  |
| 27 Other ▶ ( ) .....  |                               |   |  |  |
| 28 Other ▶ ( ) .....  |                               |   |  |  |

29 Number of Forms 8283 received by the organization during the tax year for contributions for which the organization completed Form 8283, Part IV, Donee Acknowledgement **29**

|   | Yes | No |
|---|-----|----|
| 30a During the year, did the organization receive by contribution any property reported in Part I, lines 1 through 28, that it must hold for at least three years from the date of the initial contribution, and which isn't required to be used for exempt purposes for the entire holding period? ..... |     | X  |
| b If "Yes," describe the arrangement in Part II.  |     |    |
| 31 Does the organization have a gift acceptance policy that requires the review of any nonstandard contributions? .....   |     | X  |
| 32a Does the organization hire or use third parties or related organizations to solicit, process, or sell noncash contributions? .....  |     | X  |
| b If "Yes," describe in Part II.  |     |    |
| 33 If the organization didn't report an amount in column (c) for a type of property for which column (a) is checked, describe in Part II.   |     |    |

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule M (Form 990) 2018



**Part II**

**Supplemental Information.** Provide the information required by Part I, lines 30b, 32b, and 33, and whether the organization is reporting in Part I, column (b), the number of contributions, the number of items received, or a combination of both. Also complete this part for any additional information.

public disclosure copy



**SCHEDULE O**  
**(Form 990 or 990-EZ)**

Department of the Treasury  
Internal Revenue Service

**Supplemental Information to Form 990 or 990-EZ**

Complete to provide information for responses to specific questions on  
Form 990 or 990-EZ or to provide any additional information.

▶ Attach to Form 990 or 990-EZ.

▶ Go to [www.irs.gov/Form990](http://www.irs.gov/Form990) for the latest information.

OMB No. 1545-0047

**2018**

Open to Public  
Inspection

Name of the organization

THE CORPORATION FOR JEFFERSON'S  
POPLAR FOREST

Employer identification number  
54-1258296

FORM 990, PART VI, SECTION B, LINE 11B:

THE CORPORATION DISTRIBUTES THE 990 VIA EMAIL TO THE BOARD MEMBERS FOR  
THEIR REVIEW IN ADVANCE OF FILING THE RETURN.

FORM 990, PART VI, SECTION B, LINE 12C:

THE CORPORATION MONITORS AND ENFORCES THE POLICY BY REQUIRING THE BOARD  
MEMBERS TO REAFFIRM THEIR UNDERSTANDING OF THE POLICY AND DISCLOSE THEIR  
FINANCIAL INTERESTS EACH YEAR. THE POLICY INCLUDES PROCEDURES FOR  
DETERMINING AND ADDRESSING CONFLICTS OF INTEREST, AS WELL AS PROCEDURES FOR  
ADDRESSING VIOLATIONS OF THE POLICY ITSELF.

FORM 990, PART VI, SECTION B, LINE 15:

THE CORPORATION'S PRESIDENT & CEO'S COMPENSATION WAS DETERMINED THROUGH  
COMPARABLE DATA AND THROUGH THE CONSULTING OF AN EXECUTIVE SEARCH FIRM.

FORM 990, PART VI, SECTION C, LINE 19:

FINANCIAL STATEMENTS AND OTHER DOCUMENTS ARE AVAILABLE UPON REQUEST.

FORM 990, PART XII, LINE 2C:

THE FINANCE COMMITTEE WHICH CONSISTS OF INDEPENDENT BOARD MEMBERS IS  
RESPONSIBLE FOR OVERSIGHT OF THE CORPORATION'S AUDIT AND SELECTION OF  
AN INDEPENDENT CERTIFIED PUBLIC ACCOUNTANT.



# TAX RETURN FILING INSTRUCTIONS

FORM 990-T

FOR THE YEAR ENDING  
December 31, 2018

|  |  |
|--|--|
| Prepared for                                       | The Corporation For Jefferson's<br>Poplar Forest<br>P. O. Box 419<br>Forest, VA 24551-0419     |
| Prepared by  | Brown, Edwards & Company, L.L.P.<br>2102 Langhorne Road, Suite 200<br>Lynchburg, VA 24501-1121 |
| Amount due<br>or refund                            | No amount is due.  |
| Make check<br>payable to                           | No amount is due.  |
| Mail tax return<br>and check (if<br>applicable) to | Department of the Treasury<br>Internal Revenue Service Center<br>Ogden, UT 84201-0027          |
| Return must be<br>mailed on<br>or before           | November 15, 2019  |
| Special<br>Instructions                            | The return should be signed and dated.   |



# Exempt Organization Business Income Tax Return

(and proxy tax under section 6033(e))

OMB No. 1545-0687

## 2018

Department of the Treasury  
Internal Revenue Service

For calendar year 2018 or other tax year beginning \_\_\_\_\_, and ending \_\_\_\_\_

▶ Go to [www.irs.gov/Form990T](http://www.irs.gov/Form990T) for instructions and the latest information.

▶ Do not enter SSN numbers on this form as it may be made public if your organization is a 501(c)(3).

Open to Public Inspection for  
501(c)(3) Organizations Only

|  |                      |  |  |
|--|----------------------|--|--|
| <b>A</b> <input type="checkbox"/> Check box if address changed<br><br><b>B</b> Exempt under section<br><input checked="" type="checkbox"/> 501(c)(3) <input type="checkbox"/> 408(e) <input type="checkbox"/> 220(e)<br><input type="checkbox"/> 408A <input type="checkbox"/> 530(a)<br><input type="checkbox"/> 529(a) | <b>Print or Type</b> | Name of organization ( <input type="checkbox"/> Check box if name changed and see instructions.)<br><b>THE CORPORATION FOR JEFFERSON'S</b><br><b>POPLAR FOREST</b>   | <b>D</b> Employer identification number (Employees' trust, see instructions.)<br><b>54-1258296</b> |
|  |                      | Number, street, and room or suite no. If a P.O. box, see instructions.<br><b>P. O. BOX 419</b>   | <b>E</b> Unrelated business activity code (See instructions.)<br><b>531110</b>                     |
|  |                      | City or town, state or province, country, and ZIP or foreign postal code<br><b>FOREST, VA 24551-0419</b>   |  |
| <b>C</b> Book value of all assets at end of year<br><b>17,317,381.</b>   |                      | <b>F</b> Group exemption number (See instructions.) ▶  |  |
|  |                      | <b>G</b> Check organization type ▶ <input checked="" type="checkbox"/> 501(c) corporation <input type="checkbox"/> 501(c) trust <input type="checkbox"/> 401(a) trust <input type="checkbox"/> Other trust |  |

**H** Enter the number of the organization's unrelated trades or businesses. ▶ **1** Describe the only (or first) unrelated trade or business here ▶ **RENTAL OF REAL ESTATE**. If only one, complete Parts I-V. If more than one, describe the first in the blank space at the end of the previous sentence, complete Parts I and II, complete a Schedule M for each additional trade or business, then complete Parts III-V.

**I** During the tax year, was the corporation a subsidiary in an affiliated group or a parent-subsidiary controlled group? ☐ Yes ☒ No  
If "Yes," enter the name and identifying number of the parent corporation. ▶

**J** The books are in care of ▶ **JEFFREY L. NICHOLS** Telephone number ▶ **(434) 525-1806**

| Part I Unrelated Trade or Business Income |   |  |             | (A) Income | (B) Expenses | (C) Net  |
|---|---|--|-------------|------------|--------------|----------|
| 1a  | Gross receipts or sales   |  |             |            |              |          |
| b   | Less returns and allowances   |  | c Balance ▶ | 1c         |              |          |
| 2   | Cost of goods sold (Schedule A, line 7)   |  |             | 2          |              |          |
| 3   | Gross profit. Subtract line 2 from line 1c  |  |             | 3          |              |          |
| 4a  | Capital gain net income (attach Schedule D)   |  |             | 4a         |              |          |
| b   | Net gain (loss) (Form 4797, Part II, line 17) (attach Form 4797)                      |  |             | 4b         |              |          |
| c   | Capital loss deduction for trusts   |  |             | 4c         |              |          |
| 5   | Income (loss) from a partnership or an S corporation (attach statement)               |  |             | 5          |              |          |
| 6   | Rent income (Schedule C)  |  |             | 6          |              |          |
| 7   | Unrelated debt-financed income (Schedule E)   |  |             | 7          | 37,018.      | 47,223.  |
| 8   | Interest, annuities, royalties, and rents from a controlled organization (Schedule F) |  |             | 8          |              |          |
| 9   | Investment income of a section 501(c)(7), (9), or (17) organization (Schedule G)      |  |             | 9          |              |          |
| 10  | Exploited exempt activity income (Schedule I)   |  |             | 10         |              |          |
| 11  | Advertising income (Schedule J)   |  |             | 11         |              |          |
| 12  | Other income (See instructions; attach schedule)                                      |  |             | 12         |              |          |
| 13  | Total. Combine lines 3 through 12   |  |             | 13         | 37,018.      | 47,223.  |
|   |   |  |             |            |              | -10,205. |

### Part II Deductions Not Taken Elsewhere (See instructions for limitations on deductions.)

(Except for contributions, deductions must be directly connected with the unrelated business income.)

|    |  |     |     |          |
|----|--|-----|-----|----------|
| 14 | Compensation of officers, directors, and trustees (Schedule K)   |     | 14  |          |
| 15 | Salaries and wages   |     | 15  |          |
| 16 | Repairs and maintenance  |     | 16  |          |
| 17 | Bad debts  |     | 17  |          |
| 18 | Interest (attach schedule) (see instructions)  |     | 18  |          |
| 19 | Taxes and licenses   |     | 19  |          |
| 20 | Charitable contributions (See instructions for limitation rules)   |     | 20  |          |
| 21 | Depreciation (attach Form 4562)  | 21  |     |          |
| 22 | Less depreciation claimed on Schedule A and elsewhere on return  | 22a | 22b |          |
| 23 | Depletion  |     | 23  |          |
| 24 | Contributions to deferred compensation plans   |     | 24  |          |
| 25 | Employee benefit programs  |     | 25  |          |
| 26 | Excess exempt expenses (Schedule I)  |     | 26  |          |
| 27 | Excess readership costs (Schedule J)   |     | 27  |          |
| 28 | Other deductions (attach schedule)   |     | 28  |          |
| 29 | Total deductions. Add lines 14 through 28  |     | 29  | 0.       |
| 30 | Unrelated business taxable income before net operating loss deduction. Subtract line 29 from line 13           |     | 30  | -10,205. |
| 31 | Deduction for net operating loss arising in tax years beginning on or after January 1, 2018 (see instructions) |     | 31  |          |
| 32 | Unrelated business taxable income. Subtract line 31 from line 30   |     | 32  | -10,205. |



**THE CORPORATION FOR JEFFERSON'S  
POPLAR FOREST**

54-1258296

Page 2

**Part III Total Unrelated Business Taxable Income**

|    |   |    |          |
|----|---|----|----------|
| 33 | Total of unrelated business taxable income computed from all unrelated trades or businesses (see instructions)                                    | 33 | -10,205. |
| 34 | Amounts paid for disallowed fringes   | 34 |          |
| 35 | Deduction for net operating loss arising in tax years beginning before January 1, 2018 (see instructions) <b>STMT 1</b>                           | 35 | 0.       |
| 36 | Total of unrelated business taxable income before specific deduction. Subtract line 35 from the sum of lines 33 and 34                            | 36 | -10,205. |
| 37 | Specific deduction (Generally \$1,000, but see line 37 instructions for exceptions)   | 37 | 1,000.   |
| 38 | <b>Unrelated business taxable income.</b> Subtract line 37 from line 36. If line 37 is greater than line 36, enter the smaller of zero or line 36 | 38 | -10,205. |

**Part IV Tax Computation**

|    |  |    |    |
|----|--|----|----|
| 39 | <b>Organizations Taxable as Corporations.</b> Multiply line 38 by 21% (0.21)   | 39 | 0. |
| 40 | <b>Trusts Taxable at Trust Rates.</b> See instructions for tax computation. Income tax on the amount on line 38 from:<br><input type="checkbox"/> Tax rate schedule or <input type="checkbox"/> Schedule D (Form 1041) | 40 |    |
| 41 | <b>Proxy tax.</b> See instructions   | 41 |    |
| 42 | <b>Alternative minimum tax (trusts only)</b>   | 42 |    |
| 43 | <b>Tax on Noncompliant Facility Income.</b> See instructions   | 43 |    |
| 44 | <b>Total.</b> Add lines 41, 42, and 43 to line 39 or 40, whichever applies   | 44 | 0. |

**Part V Tax and Payments**

|     |  |     |    |
|-----|--|-----|----|
| 45a | Foreign tax credit (corporations attach Form 1118; trusts attach Form 1116)  | 45a |    |
| b   | Other credits (see instructions)   | 45b |    |
| c   | General business credit. Attach Form 3800  | 45c |    |
| d   | Credit for prior year minimum tax (attach Form 8801 or 8827)   | 45d |    |
| e   | <b>Total credits.</b> Add lines 45a through 45d  | 45e |    |
| 46  | Subtract line 45e from line 44   | 46  | 0. |
| 47  | Other taxes. Check if from: <input type="checkbox"/> Form 4255 <input type="checkbox"/> Form 8611 <input type="checkbox"/> Form 8697 <input type="checkbox"/> Form 8866 <input type="checkbox"/> Other (attach schedule) | 47  |    |
| 48  | <b>Total tax.</b> Add lines 46 and 47 (see instructions)   | 48  | 0. |
| 49  | 2018 net 965 tax liability paid from Form 965-A or Form 965-B, Part II, column (k), line 2   | 49  | 0. |
| 50a | Payments: A 2017 overpayment credited to 2018  | 50a |    |
| b   | 2018 estimated tax payments  | 50b |    |
| c   | Tax deposited with Form 8868   | 50c |    |
| d   | Foreign organizations: Tax paid or withheld at source (see instructions)   | 50d |    |
| e   | Backup withholding (see instructions)  | 50e |    |
| f   | Credit for small employer health insurance premiums (attach Form 8941)   | 50f |    |
| g   | Other credits, adjustments, and payments: <input type="checkbox"/> Form 2439 <input type="checkbox"/> Form 4136 <input type="checkbox"/> Other Total   | 50g |    |
| 51  | <b>Total payments.</b> Add lines 50a through 50g   | 51  |    |
| 52  | Estimated tax penalty (see instructions). Check if Form 2220 is attached <input type="checkbox"/>  | 52  |    |
| 53  | <b>Tax due.</b> If line 51 is less than the total of lines 48, 49, and 52, enter amount owed   | 53  |    |
| 54  | <b>Overpayment.</b> If line 51 is larger than the total of lines 48, 49, and 52, enter amount overpaid   | 54  |    |
| 55  | Enter the amount of line 54 you want: <b>Credited to 2019 estimated tax</b> <input checked="" type="checkbox"/> <b>Refunded</b> <input type="checkbox"/>   | 55  |    |

**Part VI Statements Regarding Certain Activities and Other Information** (see instructions)

|    |  |     |    |
|----|--|-----|----|
| 56 | At any time during the 2018 calendar year, did the organization have an interest in or a signature or other authority over a financial account (bank, securities, or other) in a foreign country? If "Yes," the organization may have to file FinCEN Form 114, Report of Foreign Bank and Financial Accounts. If "Yes," enter the name of the foreign country here | Yes | No |
| 57 | During the tax year, did the organization receive a distribution from, or was it the grantor of, or transferor to, a foreign trust? If "Yes," see instructions for other forms the organization may have to file.  |     | X  |
| 58 | Enter the amount of tax-exempt interest received or accrued during the tax year \$   |     |    |

**Sign Here**

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than taxpayer) is based on all information of which preparer has any knowledge.

Signature of officer \_\_\_\_\_ Date \_\_\_\_\_ **PRESIDENT & CEO** Title \_\_\_\_\_

May the IRS discuss this return with the preparer shown below (see instructions)? ☒ Yes ☐ No

**Paid Preparer Use Only**

|                                  |                      |          |   |           |
|----------------------------------|----------------------|----------|---|-----------|
| Print/Type preparer's name       | Preparer's signature | Date     | Check <input type="checkbox"/> if self-employed | PTIN      |
| MELISSA STANLEY                  | MELISSA STANLEY      | 08/09/19 |   | P00720497 |
| Firm's name                      | Firm's EIN           |          |   |           |
| BROWN, EDWARDS & COMPANY, L.L.P. | 54-0504608           |          |   |           |
| Firm's address                   | Phone no.            |          |   |           |
| 2102 LANGHORNE ROAD, SUITE 200   | 434-948-9000         |          |   |           |
| LYNCHBURG, VA 24501-1121         |                      |          |   |           |



## THE CORPORATION FOR JEFFERSON'S

Form 990-T (2018) POPLAR FOREST

54-1258296

Page 3

**Schedule A - Cost of Goods Sold.** Enter method of inventory valuation **N/A**

|    |   |    |  |   |  |     |    |
|----|---|----|--|---|--|-----|----|
| 1  | Inventory at beginning of year .....                  | 1  |  | 6 | Inventory at end of year .....   | 6   |    |
| 2  | Purchases .....                                       | 2  |  | 7 | <b>Cost of goods sold.</b> Subtract line 6 from line 5. Enter here and in Part I, line 2 .....                           | 7   |    |
| 3  | Cost of labor .....                                   | 3  |  | 8 | Do the rules of section 263A (with respect to property produced or acquired for resale) apply to the organization? ..... | Yes | No |
| 4a | Additional section 263A costs (attach schedule) ..... | 4a |  |   |  |     |    |
| b  | Other costs (attach schedule) .....                   | 4b |  |   |  |     |    |
| 5  | <b>Total.</b> Add lines 1 through 4b .....            | 5  |  |   |  |     |    |

**Schedule C - Rent Income (From Real Property and Personal Property Leased With Real Property)**

(see instructions)

## 1. Description of property

|     |  |
|-----|--|
| (1) |  |
| (2) |  |
| (3) |  |
| (4) |  |

## 2. Rent received or accrued

|   |   |   |
|---|---|---|
| (a) From personal property (if the percentage of rent for personal property is more than 10% but not more than 50%) | (b) From real and personal property (if the percentage of rent for personal property exceeds 50% or if the rent is based on profit or income) | 3(a) Deductions directly connected with the income in columns 2(a) and 2(b) (attach schedule) |
| (1)   |   |   |
| (2)   |   |   |
| (3)   |   |   |
| (4)   |   |   |
| Total   | 0.  | Total   |

(c) **Total income.** Add totals of columns 2(a) and 2(b). Enter here and on page 1, Part I, line 6, column (A) .....(b) **Total deductions.**

Enter here and on page 1, Part I, line 6, column (B) ...

0.

0.

**Schedule E - Unrelated Debt-Financed Income** (see instructions)

| 1. Description of debt-financed property  |   | 2. Gross income from or allocable to debt-financed property | 3. Deductions directly connected with or allocable to debt-financed property |   |
|---|---|---|--|---|
|   |   |   | (a) Straight line depreciation (attach schedule)                             | (b) Other deductions (attach schedule)                              |
|   |   |   | STATEMENT 4  | STATEMENT 5   |
| (1)   | 514 POPLAR FOREST DRIVE   | 14,611.   | 4,856.   | 12,652.   |
| (2)   | 436 POPLAR FOREST DRIVE   | 14,825.   | 4,103.   | 11,960.   |
| (3)   | 1079 WELLINGTON   | 14,030.   | 5,333.   | 18,073.   |
| (4)   |   |   |  |   |
| 4. Amount of average acquisition debt on or allocable to debt-financed property (attach schedule) | 5. Average adjusted basis of or allocable to debt-financed property (attach schedule) | 6. Column 4 divided by column 5                             | 7. Gross income reportable (column 2 x column 6)                             | 8. Allocable deductions (column 6 x total of columns 3(a) and 3(b)) |
| (1)   | 120,196.  | 140,736.  | 85.41%   | 12,479.   |
| (2)   | 120,196.  | 115,549.  | 100.00%  | 14,825.   |
| (3)   | 107,516.  | 155,274.  | 69.24%   | 9,714.  |
| (4)   |   |   | %  |   |
| STATEMENT 2   |   | STATEMENT 3   |  |   |
| Totals .....  |   | Enter here and on page 1, Part I, line 7, column (A).       |  | Enter here and on page 1, Part I, line 7, column (B).               |
|   |   | 37,018.   |  | 47,223.   |
| Total dividends-received deductions included in column 8 .....                                    |   |   |  | 0.  |

Form 990-T (2018)



## THE CORPORATION FOR JEFFERSON'S

Form 990-T (2018) **POPLAR FOREST****54-1258296**Page **4****Schedule F - Interest, Annuities, Royalties, and Rents From Controlled Organizations** (see instructions)

| 1. Name of controlled organization | 2. Employer identification number | Exempt Controlled Organizations                   |                                     |   |  |
|------------------------------------|-----------------------------------|---|-------------------------------------|---|--|
|                                    |                                   | 3. Net unrelated income (loss) (see instructions) | 4. Total of specified payments made | 5. Part of column 4 that is included in the controlling organization's gross income | 6. Deductions directly connected with income in column 5 |
| (1)                                |                                   |   |                                     |   |  |
| (2)                                |                                   |   |                                     |   |  |
| (3)                                |                                   |   |                                     |   |  |
| (4)                                |                                   |   |                                     |   |  |

**Nonexempt Controlled Organizations**

| 7. Taxable income   | 8. Net unrelated income (loss) (see instructions) | 9. Total of specified payments made | 10. Part of column 9 that is included in the controlling organization's gross income     | 11. Deductions directly connected with income in column 10                               |
|---------------------|---|-------------------------------------|--|--|
| (1)                 |   |                                     |  |  |
| (2)                 |   |                                     |  |  |
| (3)                 |   |                                     |  |  |
| (4)                 |   |                                     |  |  |
| <b>Totals</b> ..... |   |                                     | Add columns 5 and 10.<br>Enter here and on page 1, Part I, line 8, column (A). <b>0.</b> | Add columns 6 and 11.<br>Enter here and on page 1, Part I, line 8, column (B). <b>0.</b> |

**Schedule G - Investment Income of a Section 501(c)(7), (9), or (17) Organization** (see instructions)

| 1. Description of income | 2. Amount of income | 3. Deductions directly connected (attach schedule)              | 4. Set-asides (attach schedule) | 5. Total deductions and set-asides (col. 3 plus col. 4)         |
|--------------------------|---------------------|---|---------------------------------|---|
| (1)                      |                     |   |                                 |   |
| (2)                      |                     |   |                                 |   |
| (3)                      |                     |   |                                 |   |
| (4)                      |                     |   |                                 |   |
| <b>Totals</b> .....      |                     | Enter here and on page 1, Part I, line 9, column (A). <b>0.</b> |                                 | Enter here and on page 1, Part I, line 9, column (B). <b>0.</b> |

**Schedule I - Exploited Exempt Activity Income, Other Than Advertising Income** (see instructions)

| 1. Description of exploited activity | 2. Gross unrelated business income from trade or business | 3. Expenses directly connected with production of unrelated business income | 4. Net income (loss) from unrelated trade or business (column 2 minus column 3). If a gain, compute cols. 5 through 7. | 5. Gross income from activity that is not unrelated business income | 6. Expenses attributable to column 5 | 7. Excess exempt expenses (column 6 minus column 5, but not more than column 4). |
|--------------------------------------|---|---|--|---|--------------------------------------|--|
| (1)                                  |   |   |  |   |                                      |  |
| (2)                                  |   |   |  |   |                                      |  |
| (3)                                  |   |   |  |   |                                      |  |
| (4)                                  |   |   |  |   |                                      |  |
| <b>Totals</b> .....                  |   | Enter here and on page 1, Part I, line 10, col. (A). <b>0.</b>              | Enter here and on page 1, Part I, line 10, col. (B). <b>0.</b>   |   |                                      | Enter here and on page 1, Part II, line 26. <b>0.</b>                            |

**Schedule J - Advertising Income** (see instructions)**Part I Income From Periodicals Reported on a Consolidated Basis**

| 1. Name of periodical                            | 2. Gross advertising income | 3. Direct advertising costs | 4. Advertising gain or (loss) (col. 2 minus col. 3). If a gain, compute cols. 5 through 7. | 5. Circulation income | 6. Readership costs | 7. Excess readership costs (column 6 minus column 5, but not more than column 4). |
|--|-----------------------------|-----------------------------|--|-----------------------|---------------------|---|
| (1)  |                             |                             |  |                       |                     |   |
| (2)  |                             |                             |  |                       |                     |   |
| (3)  |                             |                             |  |                       |                     |   |
| (4)  |                             |                             |  |                       |                     |   |
| <b>Totals</b> (carry to Part II, line (5)) ..... |                             | <b>0.</b>                   | <b>0.</b>  |                       |                     | <b>0.</b>   |



## THE CORPORATION FOR JEFFERSON'S

Form 990-T (2018) **POPLAR FOREST****54-1258296**Page **5****Part II** **Income From Periodicals Reported on a Separate Basis** (For each periodical listed in Part II, fill in columns 2 through 7 on a line-by-line basis.)

| 1. Name of periodical                    | 2. Gross advertising income                                       | 3. Direct advertising costs                                       | 4. Advertising gain or (loss) (col. 2 minus col. 3). If a gain, compute cols. 5 through 7. | 5. Circulation income | 6. Readership costs | 7. Excess readership costs (column 6 minus column 5, but not more than column 4). |
|--|---|---|--|-----------------------|---------------------|---|
| (1)                                      |   |   |  |                       |                     |   |
| (2)                                      |   |   |  |                       |                     |   |
| (3)                                      |   |   |  |                       |                     |   |
| (4)                                      |   |   |  |                       |                     |   |
| <b>Totals from Part I</b> .....          | <b>0.</b>   | <b>0.</b>   |  |                       |                     | <b>0.</b>   |
| <b>Totals, Part II (lines 1-5)</b> ..... | Enter here and on page 1, Part I, line 11, col. (A).<br><b>0.</b> | Enter here and on page 1, Part I, line 11, col. (B).<br><b>0.</b> |  |                       |                     | Enter here and on page 1, Part II, line 27.<br><b>0.</b>                          |

**Schedule K - Compensation of Officers, Directors, and Trustees** (see instructions)

| 1. Name  | 2. Title | 3. Percent of time devoted to business | 4. Compensation attributable to unrelated business |
|--|----------|--|--|
| (1)  |          | %                                      |  |
| (2)  |          | %                                      |  |
| (3)  |          | %                                      |  |
| (4)  |          | %                                      |  |
| <b>Total.</b> Enter here and on page 1, Part II, line 14 ..... |          |  | <b>0.</b>  |

Form **990-T** (2018)



FORM 990-T

NET OPERATING LOSS DEDUCTION

STATEMENT 1

| TAX YEAR                          | LOSS SUSTAINED | LOSS<br>PREVIOUSLY<br>APPLIED | LOSS<br>REMAINING | AVAILABLE<br>THIS YEAR |
|-----------------------------------|----------------|-------------------------------|-------------------|------------------------|
| 12/31/03                          | 21,238.        | 0.                            | 21,238.           | 21,238.                |
| 12/31/04                          | 31,288.        | 0.                            | 31,288.           | 31,288.                |
| 12/31/05                          | 20,669.        | 0.                            | 20,669.           | 20,669.                |
| 12/31/06                          | 20,909.        | 0.                            | 20,909.           | 20,909.                |
| 12/31/07                          | 26,711.        | 0.                            | 26,711.           | 26,711.                |
| 12/31/08                          | 47,876.        | 0.                            | 47,876.           | 47,876.                |
| 12/31/09                          | 7,350.         | 0.                            | 7,350.            | 7,350.                 |
| 12/31/10                          | 13,980.        | 0.                            | 13,980.           | 13,980.                |
| 12/31/11                          | 11,012.        | 0.                            | 11,012.           | 11,012.                |
| 12/31/12                          | 7,494.         | 0.                            | 7,494.            | 7,494.                 |
| 12/31/13                          | 24,925.        | 0.                            | 24,925.           | 24,925.                |
| 12/31/14                          | 29,226.        | 0.                            | 29,226.           | 29,226.                |
| 12/31/15                          | 3,422.         | 0.                            | 3,422.            | 3,422.                 |
| 12/31/16                          | 6,782.         | 0.                            | 6,782.            | 6,782.                 |
| 12/31/17                          | 10,995.        | 0.                            | 10,995.           | 10,995.                |
| NOL CARRYOVER AVAILABLE THIS YEAR |                |                               | 283,877.          | 283,877.               |



---



---

FORM 990-T      SCHEDULE E - UNRELATED DEBT-FINANCED INCOME      STATEMENT      2

AVERAGE ACQUISITION DEBT

---

| DESCRIPTION OF DEBT-FINANCED PROPERTY | ACTIVITY<br>NUMBER | AMOUNT OF<br>OUTSTANDING<br>DEBT |
|---------------------------------------|--------------------|----------------------------------|
| 514 POPLAR FOREST DRIVE               | 1                  |                                  |
| BEGINNING FIRST MONTH                 |                    | 121,536.                         |
| BEGINNING SECOND MONTH                |                    | 121,297.                         |
| BEGINNING THIRD MONTH                 |                    | 121,057.                         |
| BEGINNING FOURTH MONTH                |                    | 120,816.                         |
| BEGINNING FIFTH MONTH                 |                    | 120,574.                         |
| BEGINNING SIXTH MONTH                 |                    | 120,331.                         |
| BEGINNING SEVENTH MONTH               |                    | 120,087.                         |
| BEGINNING EIGHTH MONTH                |                    | 119,841.                         |
| BEGINNING NINTH MONTH                 |                    | 119,595.                         |
| BEGINNING TENTH MONTH                 |                    | 119,348.                         |
| BEGINNING ELEVENTH MONTH              |                    | 119,074.                         |
| BEGINNING TWELFTH MONTH               |                    | 118,799.                         |
| TOTAL OF ALL MONTHS                   |                    | 1,442,355.                       |
| NUMBER OF MONTHS IN YEAR              |                    | 12                               |
| AVERAGE AQUISITION DEBT               |                    | 120,196.                         |

| DESCRIPTION OF DEBT-FINANCED PROPERTY | ACTIVITY<br>NUMBER | AMOUNT OF<br>OUTSTANDING<br>DEBT |
|---------------------------------------|--------------------|----------------------------------|
| 436 POPLAR FOREST DRIVE               | 2                  |                                  |
| BEGINNING FIRST MONTH                 |                    | 121,536.                         |
| BEGINNING SECOND MONTH                |                    | 121,297.                         |
| BEGINNING THIRD MONTH                 |                    | 121,057.                         |
| BEGINNING FOURTH MONTH                |                    | 120,816.                         |
| BEGINNING FIFTH MONTH                 |                    | 120,574.                         |
| BEGINNING SIXTH MONTH                 |                    | 120,331.                         |
| BEGINNING SEVENTH MONTH               |                    | 120,087.                         |
| BEGINNING EIGHTH MONTH                |                    | 119,841.                         |
| BEGINNING NINTH MONTH                 |                    | 119,595.                         |
| BEGINNING TENTH MONTH                 |                    | 119,348.                         |
| BEGINNING ELEVENTH MONTH              |                    | 119,074.                         |
| BEGINNING TWELFTH MONTH               |                    | 118,799.                         |
| TOTAL OF ALL MONTHS                   |                    | 1,442,355.                       |
| NUMBER OF MONTHS IN YEAR              |                    | 12                               |
| AVERAGE AQUISITION DEBT               |                    | 120,196.                         |



| DESCRIPTION OF DEBT-FINANCED PROPERTY | ACTIVITY<br>NUMBER | AMOUNT OF<br>OUTSTANDING<br>DEBT |
|---------------------------------------|--------------------|----------------------------------|
| 1079 WELLINGTON                       | 3                  |                                  |
| BEGINNING FIRST MONTH                 |                    | 108,783.                         |
| BEGINNING SECOND MONTH                |                    | 108,556.                         |
| BEGINNING THIRD MONTH                 |                    | 108,329.                         |
| BEGINNING FOURTH MONTH                |                    | 108,100.                         |
| BEGINNING FIFTH MONTH                 |                    | 107,870.                         |
| BEGINNING SIXTH MONTH                 |                    | 107,640.                         |
| BEGINNING SEVENTH MONTH               |                    | 107,408.                         |
| BEGINNING EIGHTH MONTH                |                    | 107,176.                         |
| BEGINNING NINTH MONTH                 |                    | 106,942.                         |
| BEGINNING TENTH MONTH                 |                    | 106,708.                         |
| BEGINNING ELEVENTH MONTH              |                    | 106,463.                         |
| BEGINNING TWELFTH MONTH               |                    | 106,217.                         |
| TOTAL OF ALL MONTHS                   |                    | 1,290,192.                       |
| NUMBER OF MONTHS IN YEAR              |                    | 12                               |
| AVERAGE AQUISITION DEBT               |                    | 107,516.                         |

TOTALS TO FORM 990-T, SCHEDULE E, COLUMN 4



---



---

|            |   |           |   |
|------------|---|-----------|---|
| FORM 990-T | SCHEDULE E - UNRELATED DEBT-FINANCED INCOME | STATEMENT | 3 |
|            | AVERAGE ADJUSTED BASIS                      |           |   |

---

| DESCRIPTION OF DEBT-FINANCED PROPERTY                | ACTIVITY<br>NUMBER |          |
|--|--------------------|----------|
| 514 POPLAR FOREST DRIVE                              | 1                  | AMOUNT   |
| AVERAGE ADJUSTED BASIS OF PROPERTY FIRST DAY OF YEAR |                    | 144,309. |
| AVERAGE ADJUSTED BASIS OF PROPERTY LAST DAY OF YEAR  |                    | 137,163. |
| AVERAGE ADJUSTED BASIS OF PROPERTY FOR THE YEAR      |                    | 140,736. |

| DESCRIPTION OF DEBT-FINANCED PROPERTY                | ACTIVITY<br>NUMBER |          |
|--|--------------------|----------|
| 436 POPLAR FOREST DRIVE                              | 2                  | AMOUNT   |
| AVERAGE ADJUSTED BASIS OF PROPERTY FIRST DAY OF YEAR |                    | 119,214. |
| AVERAGE ADJUSTED BASIS OF PROPERTY LAST DAY OF YEAR  |                    | 111,883. |
| AVERAGE ADJUSTED BASIS OF PROPERTY FOR THE YEAR      |                    | 115,549. |

| DESCRIPTION OF DEBT-FINANCED PROPERTY                | ACTIVITY<br>NUMBER |          |
|--|--------------------|----------|
| 1079 WELLINGTON                                      | 3                  | AMOUNT   |
| AVERAGE ADJUSTED BASIS OF PROPERTY FIRST DAY OF YEAR |                    | 159,876. |
| AVERAGE ADJUSTED BASIS OF PROPERTY LAST DAY OF YEAR  |                    | 150,671. |
| AVERAGE ADJUSTED BASIS OF PROPERTY FOR THE YEAR      |                    | 155,274. |
| TOTAL TO FORM 990-T, SCHEDULE E, COLUMN 5            |                    |          |

---



---

|            |                                     |           |   |
|------------|-------------------------------------|-----------|---|
| FORM 990-T | SCHEDULE E - DEPRECIATION DEDUCTION | STATEMENT | 4 |
|------------|-------------------------------------|-----------|---|

---

| DESCRIPTION                  | ACTIVITY<br>NUMBER | AMOUNT | TOTAL  |
|------------------------------|--------------------|--------|--------|
| 514 PF DRIVE DEPRECIATION    |                    | 4,856. |        |
| - SUBTOTAL -                 | 1                  |        | 4,856. |
| 436 PF DRIVE DEPRECIATION    |                    | 4,103. |        |
| - SUBTOTAL -                 | 2                  |        | 4,103. |
| 1079 WELLINGTON DEPRECIATION |                    | 5,333. |        |



- SUBTOTAL - 3

5,333.

TOTAL OF FORM 990-T, SCHEDULE E, COLUMN 3(A)

14,292.

| FORM 990-T | SCHEDULE E - OTHER DEDUCTIONS | STATEMENT | 5 |
|------------|-------------------------------|-----------|---|
|------------|-------------------------------|-----------|---|

| DESCRIPTION                                  | ACTIVITY<br>NUMBER | AMOUNT | TOTAL   |
|--|--------------------|--------|---------|
| REAL ESTATE TAXES                            |                    | 1,161. |         |
| MANAGEMENT FEES                              |                    | 311.   |         |
| MINOR REPAIRS                                |                    | 2,137. |         |
| INTEREST                                     |                    | 6,816. |         |
| INSURANCE                                    |                    | 576.   |         |
| ALLOCATED COSTS                              |                    | 1,651. |         |
| - SUBTOTAL -                                 | 1                  |        | 12,652. |
| REAL ESTATE TAXES                            |                    | 1,063. |         |
| MANAGEMENT FEES                              |                    | 1,166. |         |
| MINOR REPAIRS                                |                    | 701.   |         |
| INTEREST                                     |                    | 6,816. |         |
| INSURANCE                                    |                    | 563.   |         |
| ALLOCATED COSTS                              |                    | 1,651. |         |
| - SUBTOTAL -                                 | 2                  |        | 11,960. |
| REAL ESTATE TAXES                            |                    | 1,600. |         |
| MANAGEMENT FEES                              |                    | 1,122. |         |
| MINOR REPAIRS                                |                    | 2,089. |         |
| INTEREST                                     |                    | 6,212. |         |
| INSURANCE                                    |                    | 665.   |         |
| ALLOCATED COSTS                              |                    | 1,651. |         |
| UTILITIES                                    |                    | 1,021. |         |
| LEGAL & PROFESSIONAL                         |                    | 3,713. |         |
| - SUBTOTAL -                                 | 3                  |        | 18,073. |
| TOTAL OF FORM 990-T, SCHEDULE E, COLUMN 3(B) |                    |        | 42,685. |



# 2018 TAX RETURN FILING INSTRUCTIONS

VIRGINIA FORM 500

FOR THE YEAR ENDING

December 31, 2018

|  |  |
|--|--|
| Prepared for                                 | The Corporation For Jefferson's<br>Poplar Forest<br>P. O. Box 419<br>Forest, VA 24551-0419   |
| Prepared by                                  | Brown, edwards & company, l.l.p.<br>2102 langhorne road, suite 200<br>lynchburg, va 24501-1121   |
| To be signed and dated by                    | Not Applicable   |
| Amount of tax                                | Total tax \$ 0.00<br>Less: payments and credits \$ 0.00<br>Plus: other amount \$ 0.00<br>Plus: interest and penalties \$ 0.00<br>No pmt required \$  |
| Overpayment                                  | Credited to your estimated tax \$ 0.00<br>Other amount \$ 0.00<br>Refunded to you \$ 0.00  |
| Make check payable to                        | Not Applicable   |
| Mail tax return and check (if applicable) to | This return has been prepared for electronic filing. If you wish to have it transmitted electronically to the VADOT, please sign, date and return VA-8879C to our office. We will then submit the electronic return to the VADOT. Do not mail the paper copy of the return to the VADOT. |
| Return must be mailed on or before           | Not Applicable   |
| Special Instructions                         |  |



2018 Virginia Corporation  
Income Tax Return



FISCAL or Attention: Return must be filed electronically. Use this form only if you have an approved waiver.

SHORT Year Filer: Beginning Date \_\_\_\_\_; Ending Date \_\_\_\_\_  
☐ Short Year Return ☐ Change in Accounting Period

Official Use Only

|  |  |  |                               |  |  |
|--|--|--|-------------------------------|--|--|
| FEIN<br><b>54-1258296</b>  |  | Name <b>THE CORPORATION FOR JEFFERSON'S POPLAR FOREST</b>  |                               | Check all that apply:<br><input type="checkbox"/> Initial Filer<br><input type="checkbox"/> Name Change<br><input type="checkbox"/> Mailing Address Change<br><input type="checkbox"/> Physical Address Change |  |
| Mailing Address<br><b>P. O. BOX 419</b>  |  |  |                               |  |  |
| City or Town<br><b>FOREST</b>  |  | State<br><b>VA</b>   | ZIP Code<br><b>24551-0419</b> |  |  |
| Physical Address (if different from Mailing Address)   |  |  |                               |  |  |
| Physical City or Town  |  | State  | ZIP Code                      | Entity Type Code<br><b>NP</b>  |  |
| Date Incorporated<br><b>07/01/1983</b>   |  | State or Country of Incorporation<br><b>VIRGINIA</b>   |                               | NAICS Code<br><b>531110</b>  |  |
| Description of Business Activity<br><b>RENTAL OF REAL ESTATE</b>   |  |  |                               |  |  |
| <b>Check Applicable Boxes</b>  |  | <b>Final Return</b>  |                               | <b>Corporate Telecommunications Company</b>  |  |
| <input type="checkbox"/> Consolidated - Sch. 500AC Enclosed<br><input type="checkbox"/> Combined - Sch. 500AC Enclosed<br><input type="checkbox"/> Change in Filing Status<br><input type="checkbox"/> Sch. 500A Enclosed<br><input type="checkbox"/> Schedule 500AB Enclosed<br><input checked="" type="checkbox"/> Nonprofit Corporation<br><input type="checkbox"/> Certified Company Apportionment - Sch. 500AP Enclosed<br>Enter number of affiliates _____   |  | <input type="checkbox"/> Final Return - Check here and applicable boxes below.<br><input type="checkbox"/> Withdrawn<br><input type="checkbox"/> Dissolved - No longer liable for tax.<br>Dissolved Date _____<br><input type="checkbox"/> Merged<br>Merger Date _____<br>Merged FEIN # _____<br><input type="checkbox"/> S Corp Effective _____ |                               | Enter amount from Form 500T, Line 7:<br>_____.00   |  |
| <b>Amended Return</b> (Do not file this form to carry back a net operating loss. Use Form 500NOLD)   |  |  |                               | <b>Noncorporate Telecommunications Company</b>   |  |
| <input type="checkbox"/> Amended Return - Check here and other applicable boxes.<br><input type="checkbox"/> Federal Audit - Enclose copy of IRS final determination.<br><input type="checkbox"/> Schedule 500A Changes<br><input type="checkbox"/> Schedule 500ADJ Changes  |  | <input type="checkbox"/> Nonrefundable or Refundable Credit Change<br><input type="checkbox"/> Schedule 500AB Changes<br><input type="checkbox"/> Capital Loss Carryback<br><input type="checkbox"/> Other - Enclose explanation.  |                               | Check box and enter amount from Form 500T, Line 10:<br><input type="checkbox"/> _____ .00  |  |
|  |  |  |                               | <b>Electric Supplier Company</b>   |  |
|  |  |  |                               | Enter amount from Sch. 500EL, Line 7 or 14:<br>_____.00  |  |
|  |  |  |                               | <b>Home Service Contract Provider</b>  |  |
|  |  |  |                               | Enter amount from Form 500HS, Line 10:<br><input type="checkbox"/> Check box if a noncorporate HSCP. _____ .00   |  |
| <b>Questions and Related Information</b>   |  |  |                               |  |  |
| A. Have you made any payments to an affiliated corporation, a related individual, or other related entity for interest, royalties or other expenses related to intangible property (patents, trademarks, copyrights, and similar intangible property)? If yes, complete and enclose Schedule 500AB.<br><div style="display: flex; justify-content: space-between;"><div>Enter exception amount from Schedule 500AB, Line 8.</div><div>A. _____ .00</div></div>   |  |  |                               |  |  |
| B. Coalfield Employment Enhancement Tax Credit earned from 2018 Form 306, Line 11.<br>B. _____ .00   |  |  |                               |  |  |
| C. If a net operating loss deduction was claimed in computing federal taxable income on the U.S. Corporation Income Tax Return, provide the requested information. If a NOL resulted from a merger, enter the FEIN of the company generating the NOL prior to the merger date.<br><div style="display: flex; justify-content: space-between;"><div>FEIN _____<br/>(If there are NOLs for more than one year, enclose a schedule for each year with the information requested in Section C.)</div><div>(1) Year of Loss _____<br/>(2) Federal NOL _____<br/>(3) Percent of federal NOL used this year _____ %</div></div> |  |  |                               |  |  |
| D. If pass-through entity withholding is claimed, enter the number of Schedules VK-1 and complete and enclose Schedule 500ADJ, Page 2.<br>D. _____   |  |  |                               |  |  |
| E. Has your federal income tax liability been redetermined with the IRS and finalized for any prior year(s) that has not previously been reported to the Department? If yes, provide the year(s).<br>Year _____ E. _____<br>Year _____<br>Year _____   |  |  |                               |  |  |
| F. Location of corporation's books <b>P. O. BOX 419, FOREST, VA 24</b>   |  |  |                               |  |  |
| Contact for corporation's books <b>JEFFREY L. NICHOLS</b> Contact Phone Number <b>(434) 525-1806</b>   |  |  |                               |  |  |



**2018 Virginia  
Form 500**

Page 2

FEIN  
54-1258296



**INCOME**

|   |    |            |
|---|----|------------|
| 1. Federal taxable income (from enclosed federal return) .....                | 1. | -10205 .00 |
| 2. Total additions from Schedule 500ADJ, Section A, Line 7 .....              | 2. | .00        |
| 3. Total (add Lines 1 and 2) .....  | 3. | -10205 .00 |
| 4. Total subtractions from Schedule 500ADJ, Section B, Line 10 .....          | 4. | .00        |
| 5. Balance (subtract Line 4 from Line 3) .....                                | 5. | -10205 .00 |
| 6. Savings and Loan Association's Bad Debt Deduction (see instructions) ..... | 6. | .00        |
| 7. <b>Virginia taxable income</b> (subtract Line 6 from Line 5) .....         | 7. | -10205 .00 |

**TAX COMPUTATION**

|   |      |       |
|---|------|-------|
| 8. <b>Apportionable Income (Schedule 500A Filers)</b> - Complete Lines 8(a) through 8(d). See instructions. |      |       |
| (a) Income subject to Virginia tax from Schedule 500A, Section B, Line 3(j) .....                           | 8(a) | .00   |
| (b) Apportionment factor percentage from Schedule 500A, Section B, Line 1 or Line 2(g) .....                | 8(b) | %     |
| (c) Nonapportionable investment function income from Schedule 500A, Section B, Line 3(c) .....              | 8(c) | .00   |
| (d) Nonapportionable investment function loss from Schedule 500A, Section B, Line 3(e) .....                | 8(d) | .00   |
| 9. <b>Income tax</b> (6% of Line 7 or 6% of Line 8(a)) .....  | 9.   | 0 .00 |

**PAYMENTS AND CREDITS**

|   |     |     |
|---|-----|-----|
| 10. Nonrefundable tax credits: Enter the amount from Schedule 500CR, Section 2, Part 1, Line 1B ..... | 10. | .00 |
| 11. Adjusted corporate tax (subtract Line 10 from Line 9) .....                                       | 11. | .00 |
| 12. 2018 estimated Virginia income tax payments including overpayment credit from 2017 .....          | 12. | .00 |
| 13. Extension payment .....   | 13. | .00 |
| 14. Refundable tax credits from Schedule 500CR, Section 4, Part 1, Line 1A .....                      | 14. | .00 |
| 15. Pass-through entity total withholding from Schedule 500ADJ, Section D .....                       | 15. | .00 |
| 16. <b>Total payments and credits</b> (add Lines 12 through 15) .....                                 | 16. | .00 |

**REFUND OR TAX DUE**

|   |     |     |
|---|-----|-----|
| 17. Tax owed (if Line 11 is greater than Line 16, subtract Line 16 from Line 11) .....    | 17. | .00 |
| 18. Penalty (see instructions) .....  | 18. | .00 |
| 19. Interest (see instructions) .....   | 19. | .00 |
| 20. Additional charge from Form 500C, Line 17 (enclose Form 500C) .....                   | 20. | .00 |
| 21. <b>Total due</b> (add Lines 17 through 20) .....                                      | 21. | .00 |
| 22. Overpayment (if Line 16 is greater than Line 11, subtract Line 11 from Line 16) ..... | 22. | .00 |
| 23. Amount to be credited to 2019 estimated tax .....                                     | 23. | .00 |
| 24. <b>Amount to be refunded</b> (subtract Line 23 from Line 22) .....                    | 24. | .00 |

I, the undersigned president, vice-president, treasurer, assistant treasurer, chief accounting officer, or other officer duly authorized to act on behalf of the corporation for which this return is made, declare under the penalties provided by law that this return (including any accompanying schedules and statements) has been examined by me and is, to the best of my knowledge and belief, a true, correct, and complete return, made in good faith, for the taxable year stated, pursuant to the income tax laws of the Commonwealth of Virginia. If prepared by a person other than the taxpayer, this declaration is based on all information of which he or she has any knowledge.

By checking the box to the right, I (we) authorize the Department to discuss this return with the undersigned preparer. → ☒ X

|  |   |   |
|--|---|---|
| Date   | Signature of Officer                      | Title<br><b>PRESIDENT &amp; CEO</b>   |
| Printed Name of Officer<br><b>JEFFREY L. NICHOLS</b>   |   | Phone Number<br><b>434-525-1806</b>   |
| Print Preparer's Name and Firm Name<br><b>MELISSA STANLEY<br/>BROWN, EDWARDS &amp; COMPANY, L.L.P.</b> |   | Preparer Phone Number<br><b>434-948-9000</b>  |
| Date<br><b>08/09/19</b>  | Individual or Firm, Signature of Preparer | Address of Preparer<br><b>2102 LANGHORNE ROAD, SUITE<br/>LYNCHBURG, VA 24501-1121</b> |
| Preparer's FEIN, PTIN, or SSN<br><b>P00720497</b>  |   | Approved Vendor Code<br><b>1019</b>   |

**IMPORTANT: INCLUDE A COPY OF YOUR FEDERAL RETURN WITH THIS RETURN**





Enclose Schedule 500FED with your Virginia Corporation Income Tax Return, Form 500.  
Schedule 500FED does not replace the requirement to enclose a complete federal Form 1120 with your Virginia return.

Name as shown on Virginia return **THE CORPORATION FOR JEFFERSON'S POPLAR** FEIN **54-1258296**

**Form 1120 - Deductions and Taxable Income**

|   |                         |
|---|-------------------------|
| 1. Reserved for Future Use .....                                  | 1. XXXXXXXXXXXXXXXXXXXX |
| 2. Federal Taxable Income before NOL and Special Deductions ..... | 2. -10205 .00           |
| 3. Net Operating Loss Deduction .....                             | 3. .00                  |
| 4. Special Deductions .....                                       | 4. 1000 .00             |
| 5. Federal Taxable Income after NOL and Special Deductions .....  | 5. -10205 .00           |

**Form 1120, Schedule C - Dividends and Special Deductions**

|   |        |
|---|--------|
| 6. Subpart F Income .....                       | 6. .00 |
| 7. Gross-Up for Foreign Taxes Deemed Paid ..... | 7. .00 |

**Form 1120, Schedule K or M-1**

|                              |        |
|------------------------------|--------|
| 8. Tax Exempt Interest ..... | 8. .00 |
|------------------------------|--------|

**Form 5884 - Work Opportunity Credit**

|  |        |
|--|--------|
| 9. Salaries and Wages not deducted due to the WOTC ..... | 9. .00 |
|--|--------|

**Form 4562 - Special Depreciation Allowance and Other Depreciation**

|   |         |
|---|---------|
| 10. Special depreciation allowance for qualified property placed in service during the taxable year ..... | 10. .00 |
| 11. Property subject to 168(f)(1) election .....  | 11. .00 |
| 12. Other depreciation .....  | 12. .00 |

**Form 1118, Schedule A - Income or Loss Before Adjustments - Gross Income or Loss**

|   |         |
|---|---------|
| 13. Total: Dividends (Exclude Gross-up) .....                   | 13. .00 |
| 14. Total: Dividends (Gross-up) .....                           | 14. .00 |
| 15. Total: Inclusions (Exclude Gross-up) .....                  | 15. .00 |
| 16. Total: Inclusions (Gross-up) .....                          | 16. .00 |
| 17. Total: Interest .....                                       | 17. .00 |
| 18. Total: Gross Rents, Royalties, and License Fees .....       | 18. .00 |
| 19. Total: Gross Income from Performance of Services .....      | 19. .00 |
| 20. Total: Other .....  | 20. .00 |
| 21. Total: Total Gross Income or Loss from Outside the US ..... | 21. .00 |

**Form 1118, Schedule A - Income or Loss Before Adjustments - Deductions**

|  |         |
|--|---------|
| 22. Total: Allocable - Rental, Royalty, and Licensing Expenses - Depreciation, Depletion, and Amortization ..... | 22. .00 |
| 23. Total: Allocable - Rental, Royalty, and Licensing Expenses - Other Expenses .....                            | 23. .00 |
| 24. Total: Allocable - Expenses Related to Gross Income from Performance of Services .....                       | 24. .00 |
| 25. Total: Allocable - Other Allocable Deductions .....  | 25. .00 |
| 26. Total: Total Allocable Deductions .....  | 26. .00 |
| 27. Total: Apportioned Share of Deductions .....   | 27. .00 |
| 28. Total: Net Operating Loss Deduction .....  | 28. .00 |
| 29. Total: Total Deductions .....  | 29. .00 |

**Form 1118, Schedule A - Income or Loss Before Adjustments - Total Income**

|  |         |
|--|---------|
| 30. Total: Total Income or (Loss) Before Adjustments ..... | 30. .00 |
|--|---------|



**DO NOT SEND THIS VA-8879C TO THE VIRGINIA DEPARTMENT OF TAXATION OR THE IRS.  
IT MUST BE MAINTAINED IN YOUR FILES!**

|   |                          |
|---|--------------------------|
| <b>Corporation Name</b>   | <b>Federal ID Number</b> |
| THE CORPORATION FOR JEFFERSON'S POPLAR FOREST   | 54-1258296               |
| <b>Part I Tax Return Information</b>  |                          |
| 1. Federal Taxable Income (Form 500, Page 2, Line 1)  | 1. -10,205.              |
| 2. Virginia Taxable Income (Form 500, Page 2, Line 7)   | 2. -10,205.              |
| 3. Income tax (Form 500, Page 2, Line 9)  | 3.                       |
| 4. Total payments and credits (Form 500, Page 2, Line 16)   | 4.                       |
| 5. Total due (Form 500, Page 2, Line 21)  | 5.                       |
| 6. Amount to be refunded (Form 500, Page 2, Line 24)  | 6.                       |
| <b>Part II Declaration and Signature Authorization of Officer</b>   |                          |
| <p>Under penalties of perjury, I declare to be the officer of the above corporation and that I have examined a copy of the corporation's 2018 electronic return and accompanying schedules and statements and to the best of my knowledge and belief, it is true, correct and complete. I further declare that the information provided to my Electronic Return Originator (ERO), Transmitter, or Intermediate Service Provider including the amounts shown in Part I above agrees with the information and amounts shown on the corresponding lines of the corporate electronic income tax return. If filing a balance due return, I authorize the Virginia Department of Taxation (Virginia Tax) and its designated Financial Agent to initiate an ACH electronic funds withdrawal entry to the financial institution account indicated on the 2018 Virginia income tax return for payment of state taxes owed on this return. I also authorize the financial institutions involved in the processing of the electronic payment of taxes to receive confidential information necessary to answer inquiries and resolve issues related to the payment. I certify that the transaction does not directly involve a financial institution outside of the territorial jurisdiction of the United States at any point in the process.</p> <p>I understand that if Virginia Tax does not receive full and timely payment of the tax liability, the corporation will remain liable for the tax liability and all applicable interest and penalties. I authorize my ERO, Transmitter or Intermediate Service Provider to transmit the complete return to Virginia Tax. I have selected a personal identification number (PIN) as my signature for the corporation's electronic income tax return.</p> |                          |
| <b>Officer's e-File PIN: check one box only</b>   |                          |
| <input checked="checked" type="checkbox"/> I authorize the ERO named below to enter my e-File PIN <u>27212</u> as my signature on the corporation's 2018 electronic Virginia corporation income tax return.<br><small>Do not enter all zeros</small><br><b>BROWN, EDWARDS &amp; COMPANY, L.L.P.</b><br><div style="text-align: center;"><b>ERO Firm Name</b></div>  |                          |
| <input type="checkbox"/> I will enter my e-File PIN as my signature on the corporation's 2018 electronic Virginia corporation income tax return. Check this box only if you are entering your own e-File PIN and the return is filed using the Practitioner PIN method. The ERO must complete Part III below.   |                          |
| Your Signature _____ Date _____   |                          |
| <b>Part III Certification and Authentication</b>  |                          |
| <b>ERO's EFIN/PIN:</b> Enter your six digit EFIN followed by your five digit self-selected PIN. <u>54548680006</u><br><small>Do not enter all zeros</small>   |                          |
| <p>I certify that the above numeric entry is my ERO EFIN/PIN, which is my signature for the 2018 Virginia corporation income tax return for the corporation indicated above. I confirm that I am submitting this return in accordance with the requirements of the Practitioner PIN method and have followed all other requirements as specified by Virginia Tax. EROs may sign the form using a rubber stamp, mechanical device, such as a signature pen, or computer software program.</p>  |                          |
| ERO's Signature <u>BROWN, EDWARDS &amp; COMPANY, L.L.P.</u> Date <u>08/09/19</u>  |                          |